

Lodi Memorial Hospital Foundation

2020 ANNUAL REPORT

40 YEARS OF GIVING • 1980-2020



Lodi
Memorial Hospital
Foundation, Inc.

*“Enhancing the Greater Lodi
community’s healthcare
and healthy living through
philanthropy”*



Message from our **board chair**



To say 2020 is a year I will never forget, is an understatement. There is the obvious reason, but what I will remember most is—it was a year of giving. Our citizens really opened their hearts and stepped up to meet the needs of so many, including the hospital at one of its most challenging times. The foundation received donations of face masks, face shields, gloves and other medical supplies and equipment,

which were in high demand. The foundation and the hospital coordinated receipt of food and gift donations for its employees, who worked tirelessly through all the surges. Then there were the drive-by events with horn honking support and holding signs of love, hope and encouragement. It was overwhelming and just what was needed when things were becoming overwhelming.

Here at the foundation we did some date shifting and creative thinking to keep all three of our events going in some fashion to meet our 2020 pledge to AHLM of purchasing three pieces of medical equipment. We were able to hold our Dr. Russell B. Steele Golf Tournament, a revamped Walk for the Health of It and a SummerFest "Non-Event" Donation Request, which together raised approximately \$122,000. Through this generous support from our loyal donors and event participants, we were able to purchase: a Contrast Injector for the 128-Slice CT Scan used as part of our cancer detection program, and two much needed pieces of urological equipment, which aide in the diagnosis and treatment of urinary issues and bladder cancer as well as treat pelvic floor disorders.

We cannot operate the foundation without a committed, 20-member volunteer board. These individuals come from diverse backgrounds to lend their knowledge and support—both financial and their time—to achieve our mission of improving Lodi's healthcare and healthy living through philanthropy. Besides attending the monthly committee and board meetings, which this past year we adapted to Zoom meetings, board members volunteer at one or more events. They know what it means to be an active board member and I am proud to have led them these past two years. Our new Board Chair, Phil Felde, will take his position this May. I know the foundation will continue to thrive under his leadership.

I thank you again for your generous support in 2020 and may 2021 be full of blessings for you and your loved ones

Gratefully,

A handwritten signature in blue ink that reads "Trent Diehl". The signature is fluid and cursive.

Trent Diehl

Board Chairman

Lodi Memorial Hospital Foundation

Pandemic reveals **compassion, commitment and crisis**

Even though we would all like to avoid focusing on the COVID-19 pandemic that ravaged the world in 2020, it is important to understand how it impacted our local community and the role Adventist Health Lodi Memorial played in fighting this tragic situation. Adventist Health, as a system, proved to be ahead of the curve and better prepared to deal with a pandemic than many hospital organizations in the country.

During 2020, AHLM treated 2,725 cases of COVID-19, of which 696 were hospitalized. The vast majority of these patients were able to fully recover in a reasonable period of time, especially later in the year as better treatment modalities were determined from vast data gathered from around the world. Lodi was particularly lucky that AHLM had resources for proper Personal Protective Equipment (PPE) and an excellent surge plan in place, which provided safety protocols for clinical staff and patients alike. As we all experienced, multiple lockdowns were implemented, and two major surges occurred during the year.

During the initial surge, the community found countless ways to support the hospital and express appreciation for our frontline workers. Literally hundreds of In-Kind gifts were donated, ranging from equipment and supplies to food and personal care products for staff. There were drive-by appreciation events, prayer gatherings and media coverage. The Federal Department of Defense sent large teams of doctors and medical staff to support both surges. Their presence allowed the hospital to meet staff demands at peak times and develop more efficient processes for the Emergency Department patient processing and safer patient care for clinical staff.

LMH Foundation was also busy during 2020, communicating with loyal donors and coordinating support from a very generous community and businesses that did what they could to support and show appreciation for our great community hospital.



Unfortunately, a second surge occurred during the holiday season that pushed hospitals in the county to capacity. There were a few days in December when no patient beds were available anywhere in San Joaquin County, and many of the clinical staff contracted COVID-19 from community spread and were unable to serve. Fortunately, by early January 2021 the staff were back, and the surge began to subside. Vaccines became available and hope returned.

Enough can never be said about the bravery, compassion and dedication of the clinical staff during 2020. We often hear them referred to as “Healthcare Heroes” and that is only one way to describe the impact they have made on all of us. For those that lost loved ones during 2020, we are deeply sorry, and we know many families suffered in so many ways. At the foundation we chose to look to the positive and recognize how fortunate we are to have a hospital and staff that stands in the gap during such critical times.

Lodi Memorial has been in the community for nearly 70-years and LMHF for 40 years, serving the region to assure we are healthy and happy. Let us all view 2020 as a benchmark that highlighted the goodness in our region as demonstrated by the people who serve.



COVID-19 and AHLM by the numbers

26,248

COVID-19 tests completed

2,614 positive tests

696

COVID-19 inpatients

days ICU was over capacity

91

2,752

total COVID-19 patients (inpatient & outpatient)

5.73% of total patients seen



Message from our CEO



Well it has been said by many that 2020 is a year to forget and there are certainly many aspects of the year we wish we had never experienced. However, there is always a silver lining to the darkest clouds. The brightest spots that reflect the spirit of our community and the compassion of our people shone through as our hospital staff rose to new heights of care and compassion fighting this worldwide pandemic, and our loyal donors stepped up to support those needs in heroic fashion. There was a flood of In-Kind gifts to the hospital from every sector of our community, including scarce N-95 masks, face shields, meals, snacks, personal products and even medical equipment. We are blessed to live in a community where everyone pulls together during critical times and also has a legacy of consistent support every year.

The foundation was able to host two of our three annual events. We reformatted the annual Walk for the Health of It from a health fair and large gathering to a socially distanced *Walk the 9* golf course walk with reduced activities. Unfortunately, there was no way to gather for what would have been the 36th annual SummerFest. However, we were honored to receive over 70% of our sponsorship dollars for that canceled event! That's Lodi! The Dr. Russell B. Steele Memorial Golf Tournament was held with near record participation and excellent fundraising results. These funds provided the ability to purchase several pieces of medical equipment we pledged for 2020. Thank you to all who attended or donated.

Did you know we have begun our 40th year of operations? Yes, on November 1, 1980 the Lodi Memorial Hospital Foundation filed our Articles of Incorporation and we have been supporting the hospital ever since. We enter 2021 with hopes that the pandemic will subside, and that energy can be placed on future growth and programs. It is with sincere gratitude and humility that we thank each of you for your contributions over the years.

Blessings,

R. Wayne Craig

President/CEO

Lodi Memorial Hospital Foundation

LMH Foundation enters 5th decade

On November 1, 1980, the Lodi Memorial Hospital Foundation filed their Articles of Incorporation forming a philanthropic foundation to expand fundraising and financial support of Lodi Memorial Hospital. Robert Mullen, local attorney and former hospital founding board member who helped organize and fund the hospital between 1948 to 1952, was the central force in starting the foundation. Prior to that time, actually beginning before the hospital was even under construction, a series of auxiliaries were formed to develop fundraising events. True to Lodi, each of the nine auxiliaries were named after a local grape; Mission, Alicante, Black Prince, Cornichon, Chenin Blanc, Emperor, Flame Tokay, Ribier, Zinfandel and Sultana. Each auxiliary would focus on a special event, like a Christmas Gala or Valentine Dance and raise funds to buy special equipment, as the hospital was growing and expanding services. Eventually, this approach reached its limits and the foundation was born. In 2015, a special luncheon was held for the closure of the Mission Auxiliary, which was the original auxiliary that served from 1948 until 2015.

Over its 40-years of operations, LMHF has raised millions of dollars for Lodi Memorial Hospital, now Adventist Health Lodi Memorial, to purchase new equipment, expand services, train staff and expand clinics throughout the service area, which now serves some 350,000 lives. Several capital campaigns have been held for specific projects like the South Tower Campaign in 2008, which raised nearly \$9 million from community donations. During that period a new donor group was formed called the Mullen Society. This special group was organized to recognize donors that have given more than \$10,000 to the hospital. Recognition of these members is located on the north wall of the Mullen Society lounge area of the hospital lobby. More recently between 2017-2020, two campaigns have raised over \$3 million for a Level II NICU (the First Day Capital Campaign) and (Catch it Early Capital Campaign) for imaging equipment in support of a new cancer detection and treatment program. The foundation donates nearly \$1 million a year to the hospital.

Almost from the beginning, the Foundation has held annual fundraising events. 2021 will see the 36th annual SummerFest event featuring a summer evening al fresco dinner, live music and silent auction. The Walk for the Health of It, entering its 31st year, traditionally draws as many as 1,200 people to the hospital campus for a health fair and 5K walk about town.



The Dr. Russell B. Steele Memorial Golf Tournament is 16-years old and going strong. These events not only raise funds for equipment purchases, but they also create awareness and appreciation for the hospital and LMHF throughout the community.

Funds are also raised from Memorial Gifts, honoring those who have recently passed; Tribute Wall Plaque sales (also to honor a loved one) and the Associate (employee) Giving Program where hospital staff can make payroll deductions to support special needs of the hospital. Legacy gifts, committed earlier in life, have made major impacts over the years, providing significant funds for larger projects and future investment. Estate gift pledges are acknowledged, and the donors are inducted into the Acorn to Oaks Society, noting their gift will be forthcoming. Over the years, several donors, like Esther Cox, have committed their entire estate to the foundation. In Kind Gifts (products or services) have also played a large roll in fulfilling the needs of the hospital, especially during the Pandemic of 2020. Each year donors, both individuals and companies, donate products, services, equipment and facilities on a free, or discounted basis, which lowers costs and yields higher net usable funds for projects. 2020 was new watershed for such gifts. With the onset of the COVID-19 pandemic, dozens of companies and citizens donated countless items like, N-95 masks, face shields, small medical equipment, food, personal products and discount coupons in support and appreciation of our frontline workers.



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The foundation is governed by an independent volunteer board of directors consisting of 20-members. Each board member serves a three-year term and is on at least one of the committees of the foundation. Directors also commit to volunteer support of events and programs, as well as donate in other ways. Formal policies are adopted by the Board to ensure compliance with non-profit laws and standards, create transparency, assure ethical standards and maintain effective communication with donors and grantors. The Form 990 is filed annually with the IRS and posted to the foundation website for public disclosure. The foundation office is operated by three full-time staff members, including a President, Events Director and Donor Relations Manager. Over the life of the foundation there have been seven Executive Director/ Presidents in charge of foundation operations and fulfilling the foundation mission. The mission statement has changed over the years; however, the mission of supporting Lodi Memorial Hospital (AHLM) has never changed and you can observe those results in many locations throughout the hospital.

In addition to raising charitable funds for the hospital, LMHF also manages the Hospital Art Sponsorship Program and the Healing Garden Tribute Wall for the hospital and is a liaison for the hospital in the community. We are blessed to have an excellent partnership with the hospital administration and, together, we are able to offer many opportunities for the community to support their local hospital and improve healthcare. With Lodi's population growing from 35,000 in 1980 to nearly 70,000 in 2020, demand for hospital care has increased each year. Lodi Memorial Hospital Foundation is grateful to our donors who provide funds to assure our community remains healthy.

Veteran board members reflect on 20+ years

Three current board members have served for more than 20 years on the LMHF Board of Directors. I sat down with each of them to gain a seasoned perspective of the foundation, its mission and its accomplishments. Here are a few thoughts and quotes from those who have participated in more than half of the history of Lodi Memorial Hospital Foundation.



Starting with our senior member, Ron Mettler, who has been on the board since 1983 (a mere three years after its founding and was responsible for starting the Executive Committee) and served as Chairman and Chief Financial Officer.

Wayne Craig: *Ron, why did you join the board in the beginning?*

Ron Mettler: *I was involved in banking and had a lot of clients who used the hospital and I was impressed that our town had such good care. I had been involved in several other community service organizations but felt the hospital (the foundation) related to every citizen in our town and I just wanted to get involved.*

Wayne Craig: *You have seen a lot over the years, what do you feel is the most significant project or campaign completed by the foundation?*

Ron Mettler: *Well there were many; most recently the addition of the Level II NICU and the Cancer Program, but I think the South Tower Capital Campaign from 2008-2012 was the most impactful. It doubled the size of our hospital, updated the facility to modern standards, provided room and equipment for new and expanded programs and probably was the reason why Adventist Health sought an affiliation with Lodi Memorial Hospital, which has proven very successful.*

Wayne Craig: *Ron what would you like our current donors and the community to know about LMHF?*

Ron Mettler: *That we have established a sufficient capital base to assure our donors that we are financially sound and will be able to continue our work during even the most challenging times. I think donors want to see us making significant contributions to the hospital and the health of the community and also knowing that that we have a strong capital base that assures that we will continue our mission, which we have for 40 consecutive years.*



Jan Chandler joined the board in 1997 and served as Secretary of the Board for 13 years and President from 2011–2012 before starting the LMHF Scholarship Program with fellow board member Nancy Watts. She is President of San Joaquin

Sulphur Co., a family agricultural supply business in Lodi celebrating its 80th year in 2021.

Wayne Craig: *Jan, you have served on countless governing boards in Lodi, what drew you to LMHF?*

Jan Chandler: *I was aware the foundation supported the hospital, and the hospital was committed to improving care in the community, but ultimately, it was the quality of the other board members that encouraged me.*

We had a dedicated group of leaders in the community back then, and the board has evolved and grown into a driven, professional and dedicated group. Their varied backgrounds, commitment to improving healthcare and general business acumen is very impressive and subsequently we have accomplished great things such as doubling the size of the hospital with the South Tower, purchasing DaVinci surgical robots and funding the Level II NICU.

We also help in smaller but impactful ways by providing funding for outpatient medications, supporting palliative care, Books for Babies, physical therapy equipment, neonatal monitors and so much more. Together we make a positive impact on the greater Lodi area.

Wayne Craig: *How did you come to start the Scholarship Program?*

Jan Chandler: *As the hospital grew, we needed more nurses and we wanted to extend our community outreach and awareness. I thought we should try to remove some of the economic barriers so people might consider nursing and other medical related fields.*

In 2009 a general scholarship program was created and today we award over 30 scholarships, most of which are for a healthcare career. I am pleased that LMHF has continued to grow and include more of the community in efforts to support our local hospital.



Dr. Annie Marie Santos has been a Family Practice physician in Lodi since 1992. As a natural extension of her work, she became the Medical Liaison on the LMHF Board in 1999.

Wayne Craig: *Dr. Santos, you have been involved in both the hospital and the foundation for over 21 years, what has been the biggest change you have witnessed for both institutions?*

Dr. Santos: *Well the hospital changed dramatically when it added 100 additional beds, built a new South Tower and upgraded programs and equipment beginning in 2008. There had been earlier changes and progress, but the South Tower was a giant leap forward. As for the foundation, it has always had the most impactful leaders in the area, but I think in the last 10 or so years it has been more comprehensive and increased community involvement. Programs like estate planning, Tribute Wall plaques, Associate Giving Program and focused program fundraising, like the First Day Level II NICU campaign and the Catch It Early cancer campaign have provided new ways for donor involvement.*

Wayne Craig: *Where do you think we should go from here?*

Dr. Santos: *It has become apparent that the cost of healthcare has skyrocketed, and we must change the way we deliver care. I believe Population Health will provide a pathway to healthier living and less time in the hospital. I know that Adventist Health has a direct focus on supporting the community outside of the hospital building by providing education and engagement programs that will motivate healthy living through nutrition, exercise, social engagement and other positive ways to maintain a healthy lifestyle. This won't happen overnight, but will eventually lower the rate of diabetes, obesity and general health. I think you will see hospital and foundation involvement in areas that are not traditionally thought of as healthcare and, in fact it is not healthcare; but health management. I look forward to the future and know that LMHF will be there to support this positive approach.*

The Lodi Memorial Hospital Foundation is honored to have a long legacy of committed board members that spend countless hours serving the community by guiding the foundation to be more impactful each year. We look forward to celebrating our 50th year in a mere 10 years.

Scholarship awards set record in 2020



This was an exciting year for our scholarship program! We awarded the highest amount ever at \$66,000, to the most recipients— 34. But to get to this moment, the Scholarship Committee had to adapt to a new way of processing and interviewing, due to COVID-19 restrictions.

Each year the application submission process opens on January 1st. Graduating seniors that live within the AH Lodi Memorial Hospital service area, AH Lodi Memorial employees (after one year of service), and persons looking to advance their education in the medical field can apply for the Lodi Memorial Hospital Foundation Scholarship. The LMHF Scholarship Fund receives its funding from annual earnings of a \$1 million endowment created by the foundation in 2015. The foundation is also the trustee of the \$1.5 million Arthur C. and Florence Boehmer Scholarship Fund. If the student is a graduate from a Lodi Unified School District high school and will be attending a California college, they can also apply for the Boehmer Scholarship.

Applications were due by March 20th, after which there were two scholarship committee reviews via Zoom, to determine the finalists. Of the 34 finalists, 24 were scheduled for Zoom interviews with the committee. Finalists were evaluated based on scholastic performance, financial need, school and community involvement, employment and their dedication and determination. We were impressed by all 34 applicants and awarded scholarships ranging from \$500 to \$3,500.

Each year we award at least 50% of our scholarships to those seeking a degree in health care. This year 76% of our applicants are aspiring to work in this broad field. Also, many of our recipients hope to return to the Lodi area when they finish their education, to give back to their community. Below is a list of the 2020 scholarship recipients. Please visit: lmhfoundation.org/scholarships.

Lodi Memorial Hospital Foundation and Arthur & Florence Boehmer 2020 Scholarship Winners:

Moroug Abu-rqoub
Kevin Armknecht
Gloria Ashaolu
Jagraj (Jack) Atwal
Mary Barnes
Catherine Castillou
WeiHuan Chen
Jensen Cook
Hallie Georguson
Gabrielle Herrera
Paul Kessler
Garrett Kieffer
Benjamin Lozo
Belen Luna
Jasmine Ma
Elizabeth Madill
Chantal Millan
Matthew Mojica
Jenna Mulrooney
Alejandra Ocegüera
Sadie Plummer
Betsy Robles
Brianna Roland
Tiger Saelee
Sahila Shah
Maliha Shahzad
Nathan Shoup
Violet Sommer
Blake Thomas
Chalyn Valdez
Riley Woznick
Emma Young
Christina Zhang

Walk for the Health of It

We started the year planning our 30th **Walk for the Health of It** for May 9, 2020. Things quickly changed with the onset of the COVID-19 pandemic and related lockdown order, so all events were put on hold while we worked to come up with safe alternatives. Patience paid off and on Monday, October 5, 2020, our Walk for the Health of It was held for the first time at Woodbridge Golf & Country Club. We called it "Walk the 9".

Participants were able to sign up for a specific time slot on the nine-hole course they wished to walk or run. This allowed us to safely distance everyone. On Walk day, with masks on, everyone had their temperatures checked and set out along their designated course through the beautiful historic oak trees and lush-green fairways crossing over the Mokelumne River and back to the Club House.



Before and after the walk, participants could wander through the eleven AH Lodi Memorial booths, which provided testing and valuable health information, as well as a booth with nutritious snacks. Animal Friends Connection joined us again, bringing their lovable pets looking for a good home. GOT Kids Foundation joined us for the first time. DJ Marc Bregman kept things moving with a mix of engaging songs. Proceeds from the *Walk the 9* went to purchase two pieces of urologic equipment for AH Lodi Memorial. We look forward to returning to our traditional site at AH Lodi Memorial for 2021 and a 5K walk through the beautiful streets downtown.

Save the date — **Saturday, Oct. 9, 2021** for the 31st annual Walk for the Health of It.



Thank you to our generous sponsors

Adventist Health
 Dr. Carolyn Fowle
 The Crete Family Foundation
 Diede Construction, Inc.
 Sheila Wishek Fund – Lodi Community Foundation
 E. & J. Gallo Winery
 Michael David Family Foundation
 California Hotwood
 F&M Bank
 Gill Obstetrics & Gynecology Medical Group, Inc.
 Vino Farms, Inc.
 Zeiter Eye Medical Group
 Daniel Wolcott
 Dr. Kenneth and Nancy Mullen
 Gary K. Kanemura DDS
 Jeremy Lenser – Edward Jones
 NORCAL Ambulance
 Valley Outdoor Advertising
 Yoshi Kim
 BAC Community Bank
 Bregman Financial Services
 CCT Telecommunications, Inc.
 Dr. Eric Albert
 Dr. Stanley and Beth Demski
 F&H Construction
 Fred Krause
 HANA, LLC
 Joe and Susan Maley Fund – Lodi Community Foundation
 Lincoln Financial Group
 Phil and Daphne Felde
 San Joaquin Sulphur Co.
 Schaffer and Company Realtors, Inc.
 Tiger Lines, LLC
 Tia Linda's Margaritas
 Joe & Beth Handel
 Dr. Devinder Grewal

Russell B. Steele Memorial Golf Tournament

From the moment the golfers loaded their clubs on their cart you could feel something different in the air. The lack of multiple golf tournaments on their calendars, coupled with COVID-19 restrictions, reduced play during the year and created a longing that lead to this magical fall day for our event.

Everyone donned their masks for check-in, then headed off for the range to warm-up or to the putting contest to try their skill (we had 4 winners!). There was time before a shotgun start to catch up with friends and business associates over tasty breakfast burritos made by the AH Vineyard Cafe staff. The format was a Best Ball Scramble, which makes it fun for all player levels. The beautiful Woodbridge Golf & Country Club has 27-holes, allowing us to play in a brief 4 1/2 hours, which players appreciated.

Then it was time to peruse the Silent Auction tables, with over 30 beautiful Raffle baskets, before enjoying complimentary wine donated by Michael David Winery and McCay Cellars. Woodbridge Golf & CC prepared and served a delicious buffet lunch of tri-tip, ribs and chicken which was enjoyed on the patio garden.

Through the generosity of our sponsors, silent auction winners, raffle participants and golfer's registrations, we met our goal. These funds joined with SummerFest proceeds to purchase a Contrast Injector for the new 128-slice CT machine at AH Lodi Memorial's Advanced Imaging Center. We thank all our generous sponsors and participants.

Please mark your calendar and plan to join us on **Monday, September 13th, 2021.**



Thank you to our generous sponsors

- Collins Electrical Company, Inc.*
- Diede Family*
- Vituity*
- Healthy Living at Home*
- Jones Lang Lasalle America, Inc.*
- NORCAL Ambulance*
- Vienna Nursing & Rehabilitation*
- F&M Bank*
- Daniel & Cynthia Wolcott*
- William Baker & Ulla Steele*
- Fairmont Rehabilitation*
- Dennis & Tamara Steinkamp*
- Yosemite Pathology Medical Group*
- Dr. Ken & Nancy Mullen*
- Jeremy & Erin Lenser*
- Christian & Nancy Phillips*
- BAC Community Bank*
- Phil & Daphne Felde*
- CCT Telecommunications, Inc.*
- Joe & Beth Handel*
- Kelly Architecture & Planning*
- West-Com TV*
- Carolyn Hoff*





SummerFest first cancellation in 36 years

2020 would have been the 36th consecutive year for the popular **SummerFest** event, but due to the COVID-19 pandemic restrictions, we had to decide if we could ensure the safety of our participants, and the answer was “no.” It’s been an amazing run, which would not have been possible without the generous support from our wonderful sponsors and attendees, many whom join us each year. We have 15-20 incredible local restaurants that donate their wonderful dishes, time and staff, along with carefully selected wines by Michael David; all served at their lush garden setting at Bare Ranch Estate. Five Window Beer Co. has joined over the past two years. Many of our restaurants have been with us over 20 years. Some over 30, like Habanero Hots. And Angelina’s has served at all 35! We thank you all.

In January 2020, we made a commitment to the hospital to purchase special equipment with the proceeds from all 2020 events. Despite canceling SummerFest, we reached out to sponsors and attendees for their support. We are happy to report that we were able to meet our commitment to purchase the contrast injector as part of the Catch It Early Cancer Detection Program at AH Lodi Memorial. In fact, we received 70% of the normal SummerFest sponsorship donations, even though we could not hold the event. What an amazing response for a canceled event! Thank you to our loyal donors who make such a difference in our community. Save the date for SummerFest 36 on **Saturday, July 10, 2021.**

Thank you to our generous sponsors

*Dr. Carolyn Fowle
Diede Construction, Inc.
Yosemite Pathology
Jeffrey and Carol Kirst
F&M Bank
Dr. Kenneth and Nancy Mullen
Jeremy Lenser - Edward Jones
CCT Telecommunications, Inc.
Phil and Daphne Felde
Brooke McCullough
Dr. Thomas and Meg McKenzie
BAC Community Bank
Jerry and Rilette Hugo
Dr. AnnieMarie Santos
Joe & Beth Handel*

Sanborn Chevrolet supports cancer program

Sanborn Chevrolet has supported Lodi for over 50 years, and this year partnered with the Lodi Memorial Hospital Foundation to add funds needed for additional cancer detection equipment, as part of Adventist Health Lodi Memorial’s expanding focus on cancer. In October, Breast Cancer Awareness Month, Sanborn pledged to donate \$100 for each Chevrolet sold that month. Additionally, they offered to match up to \$500 of personal donations from their car buyers who chose to donate. The program resulted in a \$10,000 donation to Lodi Memorial Hospital Foundation.

To kick-off the program, they brought a few vehicles and snacks to Adventist Health Lodi Memorial to pay tribute to our frontline clinical workers. The results of

the month-long program were excellent, with 83 automobiles and trucks being sold. “We were delighted to work with Lodi Memorial Hospital Foundation and our buyers to support the cancer program. Lodi has been our home for decades and Sanborn wants to do its part to help the community,” stated Kini Sanborn, President. Richard Sanborn, founder and CEO of Sanborn Chevrolet, and his wife, Jean Sanborn, are members of the Mullen Society; a donor group formed in 2008 to honor significant supporters of the hospital.

Adventist Health Lodi Memorial is committed to expanding cancer detection and treatment in Lodi and is currently building a new \$10 million radiation oncology center with state-of-the-art equipment and linear accelerator which will



provide local treatment previously only available outside of town. The cancer focus started with the Catch it Early Capital Campaign in 2019, which raised over \$2.6 million for new detection equipment including an MRI, CT Scan, Breast Biopsy and 3D Mammography machines.

Wayne Craig, President of the foundation said, “Partnering with Sanborn Chevrolet was a perfect fit for us, and it was rewarding to work with such great people serving and supporting Lodi faithfully for decades.”

Dameron Hospital update

In 2020 Adventist Health entered into a management agreement to take over operations of Dameron Hospital in Stockton, California. Dameron is one of the few remaining independent hospitals in the region and, like many others, found it very difficult to navigate and fund operations in the new healthcare funding environment. Known for its excellent Cardiac Program and partnership with Stanford Medical Center, Dameron seemed to be a good fit with Adventist Health Lodi Memorial for sharing and expanding services within the larger service area of Northern San Joaquin County.

During the first year of the operations agreement, Adventist Health Lodi Memorial began to reorganize departments, execute associate contracts and streamline programs, which resulted in reduced costs and increased patient services. In 2021 Adventist Health (the corporation) will determine if they want to complete an affiliation of Dameron and integrate it into their system to serve more of San Joaquin County. Currently, the executive management is provided by AHLM directors and many services are now shared between AHLM and Dameron, benefiting patients with expanded capabilities and service lines not previously available.



As the healthcare landscape continues to evolve, mergers of hospitals become more appropriate and will lead to lower overall costs to patients and provide better access. It is the mission of Adventist Health to Live God's Love through inspiring health, wholeness and hope. Serving more in the community and increasing services, in both healthcare and community wellness, will continue to be the main focus of the Adventist Health 2030 Strategic Plan.

Advanced Imaging Center gets a facelift

Despite the potential pun and irony of the Advanced Imaging Center getting a facelift, it is exciting to see the exterior of the building get a refresh for our patients' arrival. As you might recall, new state-of-the-art imaging equipment was purchased and installed over the last year through funds raised by our Catch It Early Cancer Campaign. This includes a state of the art 60-channel MRI, a 128-slice CT Scan, Stereotactic Breast Biopsy and an upgraded 3D mammography machine. Patients will now benefit from a remodeled imaging center, highest quality diagnostic images and friendly staff and technicians.

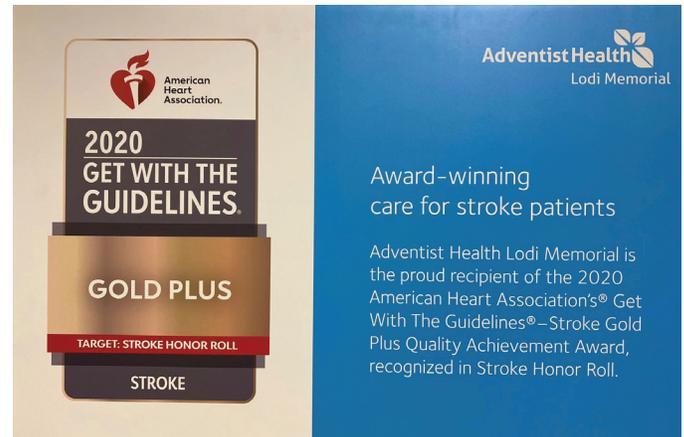
LMHF coordinated and funded the exterior improvements, which included painting the trim to match the South Tower of the hospital, new porch benches, stone on the entry columns to match the South Tower, new LED lighting and fresh landscaping. Healthcare is holistic and it is important that patients arrive with a positive and uplifted attitude. We believe the exterior and interior remodel will initiate a positive and comforting perspective.



Adventist Health has made a deep commitment to providing the best cancer care locally from early diagnostic imaging at the AIC through radiation therapy at the new Radiation Oncology Center opening in early 2021.

2020 hospital awards and recognitions

Despite the overwhelming pressure from the pandemic during 2020, Adventist Health Lodi Memorial continued to offer full services for almost the entire year. Many of those programs received recognition for outstanding “Best of Class” performance. The Maternal Child Department received outstanding scores and a full renewal of the Level II NICU operating permit from the State of California and the very prestigious Best Maternity Program, a national recognition, from Newsweek Magazine. Only two hospitals in California and about 230 from across the nation were selected. AHLM also received a renewal of the USA Baby Friendly designation for outstanding newborn care. This award is only given to the top 5% of hospitals nationally.



Congratulations to our OB Team!

Nationally recognized by Newsweek for excellence in maternity care

The Newsweek logo is displayed in white text on a dark red rectangular background.

Adventist Health Lodi Memorial was one of fewer than 250 hospitals to receive the prestigious accolade!

The Acute Rehabilitation Department received recognition for Top 10% Performer nationally for the 10th year in a row. The Acute Rehab Department is the only program available in all of San Joaquin County. The American Heart Association designated AHLM Stroke Program as a Gold Plus Award level, the highest level available. That department has developed an outstanding record for early intervention with the TPA drug in under 30 minutes, which significantly reduces the impact of strokes and assists with quicker recovery. Care excellence, high reliability and compassionate service are pillars of the Adventist Health patient care model. Congratulations to our professionals for achieving this level of service to our community!

Hospital president takes new assignment



After five remarkable years filled with major accomplishments, new programs, new relationships, new physician recruitment and overall expanded services, including a management agreement with Dameron Hospital in Stockton, Daniel Wolcott, President,

Adventist Health Lodi Memorial, will be leaving to take a new position with Adventist Health.

Daniel arrived in 2015 shortly after Lodi Memorial Hospital affiliated with the Adventist Health system. His unique strategic skills, coupled with an appealing personality, provided the perfect combination for his ascension as a major leader throughout all of San Joaquin County. In addition to leading the hospital, Daniel

also served as the Chairman of the Lodi Chamber of Commerce, Executive Committee of the San Joaquin Business Council, Co-chair of Workforce Partners (to develop jobs in the county) and started a Nursing Education Cohort program to assure a steady flow of nurses were available for local hospitals.

He was a committed and active partner with Lodi Memorial Hospital Foundation and developed deep relationships with major leaders and donors in the region, resulting in several major gifts for the foundation and hospital. We are grateful for the time he spent in Lodi and his meaningful work. Daniel will be president of three hospitals in the Bakersfield area and will manage the building of a new hospital in the coming years. We wish him Godspeed and are thankful for his service and leadership.

Dr. Walter E. Reiss Outreach Clinic transitioning



The Dr. Walter E. Reiss Outreach Clinic (WEROC), located on Pine Street in downtown Lodi, provided care for the most underserved in our community since 2010.

The clinic provided low, or no-cost, healthcare services to those without insurance or a means to pay. It was the final iteration of the Lodi Salvation Army Clinic founded by Dr. Walter E. Reiss in 1988 and directed on a volunteer basis by him after regular duties at his Vinewood Family Practice office.

The clinic ceased operations in December of 2020 and patients are now cared for through the Community Medical Centers of San Joaquin, which has an office in Lodi and is planning a new facility for 2021.

The Lodi Memorial Hospital Foundation was a consistent supporter of WEROC, contributing funds generated from the annual Dr. Russell B. Steele Memorial Golf



Tournament. Dr. Reiss set an example for all of us on the importance of giving back where we can and caring for others in need.

A dedicated pilot as much as a dedicated physician, Dr. Reiss was past president of the Flying Physicians and co-founded the Flying Samaritans, with whom he established the Bon Posteur Hospital in San Quintin, Baja, Mexico.

Community Health Assistance Fund created

Because of our Community Outreach Nurse, Jill Borth, the foundation was made aware that there are community members who have life-threatening conditions without adequate resources to purchase critical medications or monitor their acuity. Surprisingly, this even applies to those with insurance coverage. The gap between the co-pay and the medical cost is simply too expensive for many patients. In one case, after a year of exercise and improved nutrition, the patient, who still required medication support for diabetes, could not afford the co-pay of \$25 and had to choose between purchasing food or meds. This was an untenable situation that needed attention.

In response to this need, the Lodi Memorial Hospital Foundation Board approved the formation of the Community Health Assistance Fund and funded the startup for this program. Funds were used to

purchase vital insulin and other critical medications, as well as one hundred portable blood pressure monitors for our hypertensive patients. By monitoring blood pressure consistently, the patient can reduce clinic visits, stabilize sooner and develop a maintenance program for better health. In addition to medications and equipment, the program includes education about nutrition and healthy living and reviews all other solutions before the patient receives assistance funding.

We know this program fulfills the Adventist Health mission of Living God's love by inspiring health, wholeness and hope. We are seeking community support for this program going forward. If you would like to donate please go to lmhfoundation.org and click Donate Now then select Community Health Assistance Fund or call the foundation office at **209-339-7833**.

Hospitals of the future

What will hospitals look like in the future? This question is not referring to the architecture, but rather the character and purpose of hospitals. Traditionally, hospitals have been a place to go when you are sick to receive care and heal. In the future, hospitals are destined to play a much larger role in the community; specifically, moving from healthcare organizations to health organizations. This will likely involve a movement to provide education, motivation and initiatives to encourage healthy lifestyles and reduce disease onset or chronic issues like diabetes and obesity which dramatically shorten life spans and impact the quality of life.

The rising costs of healthcare, due in part from costly advancing technology and staffing, coupled with lower reimbursements from the government and private insurance payors, have precipitated a movement to explore how to increase the quality of care and reduce overall costs to both patient (consumer) and payors. Many communities suffer from epidemic levels of life-shortening conditions that are the direct result of poor lifestyle choices. These choices, including nutrition, exercise, use of harmful substances like smoking and alcohol, as well as stressful environments, are often the result of underemployment or family burdens. The hospital is one of the few institutions in a community that deals with citizens at all socio-economic levels and therefore is an ideal partner to deal with such issues. It is no surprise that the healthiest communities are those that have a balanced lifestyle which means adequate employment, active socialization, respect for families and faith.



The Well Being Committee of Adventist Health Lodi Memorial (formerly the Community Integration Committee) was formed a few years ago to explore ways to implement a quality Community Health Program to address these issues. The committee is comprised of AHLM staff, LMHF staff, community members, public health officials and other community service organizations. AHLM has committed to participating in a major role in affecting these changes and will provide personnel, education, and resources to the community.

Adventist Health, a system with 23 hospitals and 200 clinics operating in 75 communities, has included Community Well Being as one of the four divisions of the corporate structure, philosophy, and developed a strategy for full implementation by 2030. The first major move was to acquire Blue Zones, a program that studied healthy lifestyle throughout the world for 15 years. Their research discovered five zones with the highest density of people living beyond 100-years old. One of the zones is in Loma Linda, California. The Blue Zones concept represents a lifestyle that leads to healthy living and longevity. For more information visit bluezones.com.

Acorns to Oaks Society: The tree is growing!



The Acorn to Oaks Society is a donor group formed to recognize donors who include LMHF in their estate plans. Many of these members have used the complimentary estate planning services offered by the foundation to assure their plan provides for family and other charities, leaving the legacy they desire. Below is a complete list of members. New members are noted by an asterisk.

*Ron and Carole Addington
Mary Balconi
Walter Blohm
Dr. Robert Breckenridge
Marc & Heather Bregman
Janet & Mark Chandler
Christian Trust
Gladys Coblentz
Emery & Nellie Conrad
Esther Nies Cox
Wayne Craig*
Shirley Dauer
Cecil & Janet Dillon
Phil & Daphne Felde
Dr. Carolyn M. Fowle
Robert & Mimi Friedberger
Daryl Geweke
Dr. Jasbir & Dr. Param Gill*

*Dr. Jack Gilliland
Ernest & Sara Haas
Joe & Beth Handel
Ingrid Hansen*
Joseph & Joline
Harrington
Carolyn Hoff
Dr. H. E. Hoff
Milton & Cora Holstine
Inez Huppert
Jane Klemeyer
John & Edyth Ledbetter
Lynne & Tom Mantz
Dorothy & Robert Mullen
Jim & Annette Murdaca
L. Niethammer
Steve & Lynn Nilssen*
Christian & Nancy Phillips*

*Ezekiel Ramirez
Carol Reiss
Robert Rinn
Mr. Carl Rowe
Sally & William Ryan
Ida Sartini
Mark & Julie Sey
Mary Slate
Elizabeth Smith
Kathryn Spencer
Nancy Sullivan
Ruby & Manual Vierra
Mark & Shanda Wallace
Reinata Warnke
Nancy & Harlin Watts
Ethel Wetter*

Supporting our
Associates through
critical times



CARE CLUB



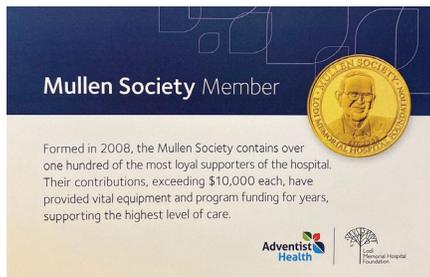
Associate giving supports the **Care Club**

The Associate Giving Program provides an opportunity for hospital associates (employees) to support many programs through payroll deduction gifts. Associates can designate the amount to be deducted from each paycheck and designate how those funds should be applied to program needs. Many of the contributions are designated for the Care Club, which was set up to provide emergency assistance for associates that fall on hard times. In the past, Care Club grants have been made to support families that suffer from tragic events like a death in the family, emergency rental support

when losing a home to fire, funeral costs and even food for those who find themselves in desperate need. "It is truly from the heart that our associates care for each other and we have seen the Care Club help many in need each year," stated Nicole Krahmer, HR Director and Care Club Manager.

During 2020, the Associate Giving Program generated some \$39,975 and LMHF matched \$25,000 for the Care Club resulting in total giving of \$64,975. To learn more please visit: lmhfoundation.org/careclub.

Mullen Society growing to support Foundation



The Mullen Society is a special donor group we recognize for significant contributions exceeding \$10,000 in total giving. Since 2019 we have inducted the following members into the Mullen Society. Previous members are recognized in the donor list later in this report, signified by .

Angelina's Restaurant
Dr. Fred & Judy Bunch
Collins Electrical Company, Inc.
Rebecca Cook
Wayne Craig
David & Paula Fisher
Donnie & Wendy Garibaldi
Daryl Geweke
Habanero Hots/John Denigris
Estate of Ingrid Hansen
Jerry & Cathy Herrmann
Yoshi Kim
Fred Krause
Lange Twins Family Winery

Lodi Sunrise Rotary Club
Karen & Paul McPherson
Medline Industries, Inc.
Steve & Lynn Nilssen
Bart & Georgia Robertson
Schaffer Family Partners, LP
The Antone & Marie Raymus
Foundation
Richard & Jean Sanborn
Dr. AnnieMarie Santos
Dennis & Tamara Steinkamp
Ron & Susan Williamson
Daniel & Cynthia Wolcott

Our Board of Directors



*Trent Diehl, Chair
Diehl Law Firm*



*Phil Felde, Vice chair
Retired banker*



*Steve Diede, Secretary
Diede Companies*



*Jeremy Lenser, CFO
Edward Jones
Investments*



*Scott Meyer, Finance
committee chair
Community Business
Bank*



*Melissa Phillips-Stroud,
PR committee chair
Michael David Winery*



*Mike Georguson,
Hospital liaison
Valley Outdoor
Advertising*



*Bill Cummins,
Hospital board liaison
Retired pastor*



*Dr. AnnieMarie Santos,
Hospital medical
representative, Family
practice physician*



*Jan Chandler
San Joaquin Sulphur
Co.*



*Devinder Grewal
Kaiser Permanente*



*Jerry Hugo
Retired accountant*



*Ben McDonald, Esq.
LaRoe & McDonald
Insurance*



*Ron Mettler
Retired Banker*



*Kenneth Mullen, MD
Palliative care
physician*



*Randy Snider
Wentland Snider
Development*



*Nancy Watts
HANA LLC
(real estate)*



*Corey Wright
Vienna Nursing &
Rehabilitation*



*Daniel Wolcott,
President, Adventist
Health Lodi Memorial*



*Wayne Craig,
President, CEO*



*Carolyn Hoff,
Events Director /
Office Manager*



*Liz Cochrane,
Donor Relations
Manager*

Our **Mission**

Enhancing the Greater Lodi community's healthcare and healthy living through philanthropy.

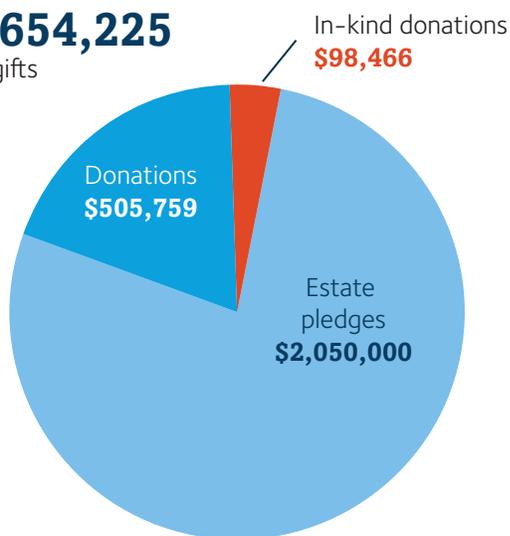
Our **Vision**

To support and promote healthcare; facilitate access to healthcare; advance healthy living; enhance public awareness of Lodi Memorial Hospital Foundation; and fulfill our mission through philanthropic giving, events and donor relations.

2020 Financials

\$2,654,225

Total gifts



Funds distributed to programs

\$773,795

484

Total donors

1,578

Total gifts



92

New donors

2020 Form 990 will be available by request and posted on our website when completed.

2015-20 estate gifts pledged

| | |
|--|---------------------|
| Total value of estates completed | \$66,647,523 |
| Assets gifted to family members and other individuals | \$54,346,940 |
| Deferred gifts to LMHF | \$4,501,221 |
| Deferred gifts to other nonprofits | \$8,608,532 |
| Potential estate and income tax prior to planning | \$3,777,072 |
| Potential estate and income tax owed by estates after planning | \$1,240,828 |

What you funded

Because of our loyal donors, LMHF was able to fund a number of programs and projects supporting AH Lodi Memorial and the Greater Lodi Community. Here is a partial list of those benefiting for the period between 2015-2020:

| | |
|---|--------------------|
| Capital Campaign—Catch It Early | \$2,600,000 |
| DaVinci Surgical Robotic Xi | \$2,000,000 |
| Suite 19 medical office | \$543,390 |
| First Day Capital Campaign | \$500,000 |
| Final payment on 2008 South Tower Capital Campaign | \$388,000 |
| Medical office purchase for future use..... | \$335,000 |
| Academic scholarships | \$207,500 |
| In-kind gifts of supplies, equipment or services | \$80,000 |
| Dexa Scan machine | \$58,000 |
| Contrast injector for CT scan | \$54,122 |
| Care Club—Associate Emergency Assistance Fund..... | \$51,052 |
| Med-Surg and Surgery pediatric room upgrades..... | \$50,000 |
| Advanced Imaging Center entry remodel..... | \$49,672 |
| Healing Garden Tribute Wall redesign..... | \$40,000 |
| Urodynamic Analyzer System for Urology..... | \$37,580 |
| Outpatient Physical Therapy equipment..... | \$36,500 |
| Crucial Conversations leadership training | \$25,000 |
| Walter E. Reiss Outreach Clinic | \$24,950 |
| Neonatal monitors | \$24,000 |
| Pediatric fetal heart ECG..... | \$24,000 |
| Emergency Department remodel..... | \$18,000 |
| Palliative Care Program..... | \$18,000 |
| Cystoscope for Urology | \$16,326 |
| Radiation-shielding aprons for surgery | \$15,000 |
| Lodi Community Foundation | \$10,000 |
| Jaundice meter | \$8,129 |
| Adult Day Care..... | \$8,000 |
| Pillow Pets Program..... | \$8,000 |
| Books for Babies..... | \$7,500 |
| Community Health Assistance Fund | \$7,500 |
| Nurses/Hospital Week | \$6,304 |
| COVID-19 response fund | \$5,944 |
| Perinatal Department | \$2,521 |
| CPAP machine..... | \$2,400 |
| Birthing mannequin for delivery-nurse training..... | \$2,000 |
| Cardiac Rehab Program | \$1,990 |
| Cancer Kids of San Joaquin | \$1,500 |
| Hispanic health fair of Lodi | \$1,000 |
| TOTAL PROGRAM SUPPORT | \$7,268,870 |

2020 DONORS

\$2,000,000

Anonymous estate pledge **I S**

\$120,000

Estate of Ingrid Hansen **I S**

\$25,000-\$50,000

Diede Family **E D M T I S**

Dr. Carolyn M. Fowle **E M A S**

Steve & Lynn Nilssen **I S**

The Antone & Marie

Raymus Foundation **D S**

\$10,000-\$24,999

Adventist Health **E I S**

Collins Electrical

Company, Inc. **E A S**

Michael & Lisa Crete **E I S**

Jerry & Cathy Herrmann **D M S**

Langetwins Family

Winery & Vineyard **I S**

Jim & Annette Murdaca **D S**

Richard & Jean Sanborn **D S**

Daniel & Cynthia

Wolcott **E D T S G**

\$5,000-\$9,999

Penny Brecek **D**

Rebecca Cook **D S**

F&M Bank **E D S**

David & Paula Fisher **D S**

Food 4 Less/Rancho

San Miguel **I S**

Mary K. Grimm **E D G**

Dr. Stephen & Ledia Howell **D**

Rudy & Virginia Maggio **D S**

Michael David Family

Foundation **I S**

Brooke McCollough **E D G**

Phillips Farms **E I S**

Vituity **E S**

Sheila Wishek **E S**

\$2,500-\$4,999

Cal-Waste **I**

Cortopassi Family

Foundation **E S**

Trent & Kate Diehl **E I**

E. & J. Gallo Winery **E S**

Ford Motor Company **I**

Steve & Arlene Fetzer **E D S**

Mike Georguson **E M I S**

Healthy Living at Home **E**

Jones Lang Lasalle

America Inc. **E I**

Yoshiko Kim **E D M S**

John & Edyth Ledbetter

& Family **D M S**

Jeremy & Erin Lenser **E M I S**

Steve & Jill Mann **D**

Dr. Ken & Nancy Mullen **E M S**

NORCAL Ambulance **E S**

Sandra Padgett **I**

Kristin Shinn **I**

Vienna Nursing &

Rehabilitation **E S**

Vino Farms Inc. **E I S**

Jason & Jenny

Whitney **E D M G**

\$1,000-\$2,499

Ron & Carole Addington **D M I**

BAC Community Bank **E D S**

William Baker & Ulla Steele **E**

Jordan Brizendine **M**

Kenneth & Jan Campbell **E I**

Connie Chong **M**

Comrad Socks **I**

Wayne Craig **E M I S G**

Gary & Michelle Daniel **M**

Fairmont Rehabilitation **E S**

Phil & Daphne Felde **E M T S**

Finance of America, LLC **I**

Gill Obstetrics and

Gynecology **E I S**

Joe & Beth Handel **E S**

John & Gail Kautz **E M I S**

Kurt & Sandra Kautz **D S**

Robert & Andrea Kellar **D M**

Jeff & Carol Kirst **E M S**

Fred Krause **E D S**

Jennifer Krings **M**

Craig & Suzanne Ledbetter **E**

Lifeaid Beverage Company **I**

Lodi Community Foundation **D**

Lodi Rotary **I**

Maureen McCaffrey **M**

Mercedes Benz of Stockton **D**

Daniel Meza **E**

Steve & Laura Nickel **D**

Timothy Oskey **E**

Peirano Estate Vineyards **I**

PetSmart **I**

Christian & Nancy Phillips **E D**

Genevieve Picone **I**

Estate of Dorothy Platt **L S**

Quail Lakes Baptist Church **I**

Timothy Ramage **I**

Harold Schmidt **M**

See's Candies **I**

Mona Shulman **D S**

Dennis & Tamara

Steinkamp **E S**

Swagelock Northern

California **I**

Van Ruiten Family Winery **I S**

Watts Equipment Co. Inc. **D**

Brock & Marolyn Watts **D**

Harlin & Nancy Watts **E D M S**

Bob & Terri Whitmire **D S**

Yosemite Pathology **E**

Zeiter Eye Medical Group **E**

\$500-\$999

Marianne Adams **E D**

AHLM Acute Physical

Rehab Staff **M**

American Desi Society **I**

Edward Ammon **M G**

Christopher Avalos **E**

Sumit Bhakta **E**

Marc & Heather

Bregman **D M I S**

Bruce & Norma

Burlington **D M S**

Bob Carlson **E**

Kathy Cassebarth **I**

Darrell & Robin Clay **E**

Crossroads Grace

Community Church **I**

Maria Dedicatoria **T**

Dr. Stanley & Beth Ann

Demski **E M**

Dreyer's **I**

Anthony Franchi **E**

Grace & Mercy **I**

Andy & Connie Gooden **D**

Dr. Devinder Grewal **E M**

Chris Hagen **G**

Greg Henderson **E**

Dr. Kevin & Susan Hilton **E**

Carolyn Hoff **E M I S G**

Holt of California **E**

Jerry & Rilette Hugo **E M I S**

Dr. Patricia Iris **G**

Dr. Gary & Liza Kanemura **E M**

Chris Kightlinger **I**

Law Office of Lawrence

M. Knapp **M**

Kelly Krigbaum **G**

Phil & Debra Lenser **E D**

Joe & Susan Maley **E**

Lithia Motors **E**

Lodi Academy **E**

Lodi Association

of Realtors **D**

Lodi Lions Club **D I S**

Lodi Sunrise Rotary **D**

Lowe's **I**

MRD Consulting **I**

Karen Nakamura **I**

Pacific Gas & Electric **D**

Pizza Guys **I**

Power Tank & Got Your

Six Coffee Co **I**

Restorix Health, Inc. **E**

Vera & Rob Salas **D I**

Jo & Wally Sandelin **M**

Dr. AnnieMarie

Santos **E D M S**

Jean Schulz **D**

Dennis & Becka Schumacher **D**

Jennifer, Sean, Reid &

Cole Smith **M**

Julie Smith **I**

Stockton Hematology

Oncology Medical Group **M**

Tom & Sandra Stokes **D**

Ron & Laurie Tinkey **D M**

Nicolette Tumath **D**

Tyco Electronics **I**

United Way of San Joaquin **D**

Wine & Roses **I**

Corey & Karen Wright **E M I**

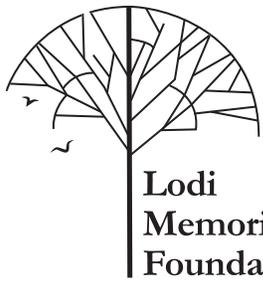
LEGEND

Legacy & Bequests **L**
 Donations & Grants **D**
 Events & Sponsorship **E**
 Memorials **M**
 Annual Giving **A**

Tribute Wall Plaques **T**
 In-Kind Gifts **I**
 Mullen Society **S**
 Associate Giving **G**

Please contact the Foundation office for corrections to the records.

We are blessed to have the support of loyal donors who provide critical funds to improve healthcare and healthy living in our community. Thank you.



**Lodi
Memorial Hospital
Foundation, Inc.**

845 S. Fairmont Ave., Ste. 3
Lodi, CA 95240
(209) 339-7833
Fax (209) 339-7690
lmhfoundation.org

Donor opportunities and memberships

There are a number of different ways to support Lodi Memorial Hospital Foundation, and many of our donors participate in multiple programs. Below is a listing of opportunities and donor groups for your consideration. Gifts and memberships are noted in the Annual Report and/or acknowledged online or in print. Many of these gift opportunities are available on our website. Gifts are tax deductible as allowed by law.

For more details, visit our website, lmhfoundation.org, or contact Wayne Craig at (209) 339-7630.

D Cash Gifts

Donors may make cash gifts throughout the year. These are received in person, by mail and online. Gifts may be restricted for a specific donor preference use, or unrestricted to be used where need is greatest.

A Lifetime Annual Giving Circle

For those that commit to giving each year.

M Memorial Gift Program

Gifts made periodically to honor a lost friend or relative. Gifts are acknowledged in the Lodi News-Sentinel, and the surviving family is notified of the gift.

T Tribute Wall Plaque

Purchase a bronze plaque for the Tribute Wall in the Healing Garden. Plaques contain your message of appreciation for people, programs, events and scripture.

C Campaign Gift

Gifts made to capital campaigns, like the recent First Day (NICU) and 2019 Catch It Early cancer campaign.

E Event Sponsorship

Sponsor one or more annual events: Walk for the Health of It, SummerFest, Golf Tournament. We have sponsorship opportunities at multiple levels to fit all donor needs.

S Artwork Sponsorship

Gifts made to sponsor artwork displayed in the hospital.

I In-Kind Gifts

LMHF receives donations of supplies, equipment and services from both individuals and companies that support our programs and events. A receipt is sent for each gift.

S Mullen Society

A special membership class of donors that have given \$10,000 or more over time to support LMHF.

L Acorns to Oaks (Legacy) Society

This is a group of donors that have acknowledged a bequest gift to LMHF is included in their estate plan.

L Charitable Trusts

LMHF has a Planned Giving Program, which includes various gift instruments, including Charitable Remainder Trusts. Many of our Acorns to Oaks members have used this vehicle for giving.

L Appreciated Property Gifts

Gifts of real property or appreciated stock are a way to support LMHF and, at the same time, provide tax benefits to the donor.

L Insurance Gift

Designating LMHF as your beneficiary on an insurance policy is a great way to make a larger gift over time. The donor receives the tax deduction, while the Foundation benefits as the policy beneficiary.