

“You make a difference by what you give”

ESTHER COX
(1916-2015)

**A MODEL CITIZEN, VOLUNTEER AND
PHILANTHROPIST, WHO LEFT HER
ESTATE TO BENEFIT OTHERS
THROUGH THE MISSION OF**

**LODI MEMORIAL
HOSPITAL
FOUNDATION**



Lodi
Memorial Hospital
Foundation, Inc.

ANNUAL REPORT

2015

Esther's gift shines as a beacon on the importance of healthcare in a community.

On the Cover - Esther Nies Cox Bequest

Lodi Memorial Hospital Foundation receives its largest single gift

In January of 2105 the Lodi Memorial Hospital Foundation was notified of the passing of Mrs. Esther Nies Cox (1916-2015), a long-time loyal donor to the Foundation and hospital volunteer. At that time it was also noted that the Foundation was the sole beneficiary of her estate. After concluding probate in July 2015, the estate proved to be the largest gift ever given to the Foundation. More significantly it was her entire estate which included financial assets, personal property, the home and even her automobile.

Esther Nies Stotz moved to Lodi in 1924, graduated Lodi High School in 1933 and worked at Bank of America and PG&E. In 1946 she purchased a modest home on Orange Street, in the lovely downtown area of Lodi. Shortly thereafter she met Oscar Cox, a former WWII bomber pilot and career employee of PG&E who was an expert on agricultural pumps and worked with many

Lodi farmers. They were married in 1949 and stayed in the Orange Street home the rest of their lives.

Over the years they traveled and volunteered for several local service clubs and community events. Esther was voted Ambassador of the Year by the Lodi Chamber of Commerce in 1986 for her volunteer service and awarded an Honorary Lifetime Membership. She was also a past president of the Women's Club of Lodi, member of Lodi Republican Women and a member of Salem United Methodist Church and later the First United Methodist Church in Lodi. The Cox's never had children but made the community their family and were humble servants to others.

Esther's commitment to Lodi Memorial Hospital started as a volunteer member of the Emperor Auxiliary and continued until her death. The Emperor Auxiliary supported the hospital for over



50 years and planned an annual fundraising event.

Throughout their marriage the Cox's invested wisely and lived a simple lifestyle resulting in a multi-million dollar gift to the Foundation. The magnitude of this gift is transformational for the Foundation and will provide permanent endowments and long range program development. Bequests are the highest honor a charity can receive from its most loyal donors. The dedication of one loyal donor will impact all of us for many years to come and serves as an example for all of us to make a difference by giving of our time, talents and funds.

Letter from the Board Chair



Dear Friends of the Foundation,

As usual it has been a busy year at the Foundation. We've had a very exciting prosperous year! We continue to move forward in providing support to the hospital. We could not begin to meet the needs of Lodi Health and our community without the contributions we receive from the community and the many donors like you who give so graciously.

This past year we have achieved many accomplishments. In January, the Foundation received one of the largest gifts in its history from the Esther Cox Estate. In June, the affiliation with Adventist Health was completed. The Adventist Health affiliation has been positive for all involved. Lodi Memorial Hospital Foundation has gained a great ally, which we embrace.

In 2015 we continued to have successful events. Our "Walk for the Health of It" celebrated its 25th year. The 31st annual SummerFest included a rare, classic-car show and hospital art available for sponsorship. The Dr. Russell B. Steele Memorial Golf Tournament was another beautiful day spent at Woodbridge Golf & Country Club.

We were also involved with the Amgen Tour of California, where we displayed the DaVinci Robot, which allows Lodi Memorial Hospital to perform minimally invasive surgeries. The DaVinci Robot represents the largest gift, just over \$2 million, that the Foundation has purchased for Lodi Health.

The year also brought some changes. After 22 years at the helm, Lodi Health CEO Joe Harrington retired and is now enjoying sailing the seas. In 1949, the Mission Auxiliary was formed to donate ancillary services to the hospital. After 66 years of service to our hospital, the group decided to disband. Congratulations and gratitude to both!

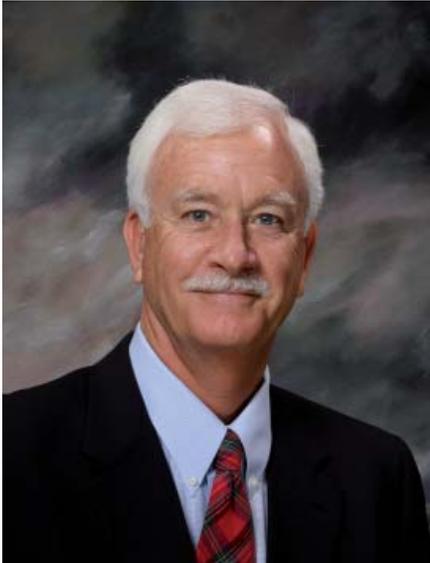
As this year's Foundation Board Chair I want to take a moment to thank our community for their continued support of Lodi Memorial Hospital Foundation. We could not meet the needs of our community without the support we receive from all of you donors who give so graciously.

Thank you for caring enough to give; it truly does make a difference.

A handwritten signature in blue ink, appearing to read "Tracy Williams". The signature is fluid and cursive, with a large initial "T" and "W".

Tracy L. Williams
Board Chairman
Lod Memorial Hospital Foundation

Letter from the President



“Thank you” is an often used phrase, but when it is offered to you it never gets old. I find myself saying “thank you” every day I come to work, and each time my heart pumps with appreciation.

Please allow me a short cardio workout by saying: Thank you to all of our loyal donors and those new to the Foundation; Thank you to our Board of Directors for their leadership and to our Events Director, Carolyn Hoff, for a remarkable job. Thank you to our countless volunteers and sponsors, and to the hospital leadership for their professionalism. Thank you to our patients who believe in our care and to the families that place their trust in us. And finally, thank you for our faith that is now part of Lodi Memorial Hospital.

Working for a nonprofit is one of life’s pleasures that generates a sense doing good for others, but when it involves healthcare, it offers a sense of community and compassion. Lodi Memorial Hospital Foundation is truly one of those opportunities, and 2015 proved to be a benchmark year. Others have cited in this report some of the Foundation’s accomplishments, but for me it has been a year of growth both professionally and personally.

Professionally, we have started many new programs involving planned giving (estate planning), annual giving (Lifetime Annual Giving Circle), the Tribute Wall (plaque program); a new website that allows for online donations, a new Facebook page and received the honor of Philanthropy Organization of the Year.

Personally, I have had the pleasure of renewing relationships from the past, meeting new friends of Lodi Health, speaking at service clubs, and joining new professional associations.

Our work of raising funds for the hospital and healthcare in our community is both highly important and impactful. Not only do the dollars matter for equipment purchases, program support and scholarships, but the intrinsic benefits are often found in personal engagement and being able to help others.

Please read the articles contained in this report to get a true sense of what we do and why we do it and please remember, “You make a difference by what you give.”

A handwritten signature in blue ink that reads "Wayne Craig". The signature is fluid and cursive.

Wayne Craig
President/CEO
Lodi Memorial Hospital Foundation

New Lodi Health CEO Welcomed

Since the founding of the Lodi Memorial Hospital Foundation in 1980, there has been a direct connection between Lodi Health and Lodi Memorial Hospital Foundation.

The Foundation's relationship with the hospital CEO has been critical to understanding the needs of the hospital and for donor development and relationships.

With the retirement of Joe Harrington, Lodi Health's CEO of 22 years, and the completion of the affiliation with Adventist Health, a new era has begun.

Welcome Mr. Daniel Wolcott, the new CEO of Lodi Health. Daniel has several decades of experience in hospital administration.

Daniel comes from a recent CEO position at Takoma Regional Hospital in Greenville, Tennessee.

Before working at Takoma Regional Hospital, Wolcott served as vice president and

administrator at Florida Hospital Memorial System from 2004 to 2009.

While there, he initiated a 30-minute door-to-door guarantee in the emergency department, which was a first in Adventist Health System and achieved more than 95 percent success. He also doubled the employed physician group.

He holds an MBA in finance from Georgia State University and a Bachelor of Business Administration and Marketing from Southern Adventist University.

He and his wife, Cynthia, have four children.

Daniel's leadership and relationship skills will generate positive change, growth and healthcare enhancement in Lodi.



Daniel Wolcott with wife Cynthia and two of their four children

He believes in community and has already joined the board of directors of the Lodi Chamber of Commerce.



Letter from the Lodi Health CEO



Hello Lodi, and thank you for the invitation to join the Lodi Health/Adventist Health team as your latest president and CEO.

I was drawn to Lodi Memorial Hospital because of the legacy created by the deep commitment of its founders and the recent vision of the many donors who made the new South Tower possible. The blending of the Lodi Health and Adventist Health culture creates a place where compassionate patient care is of utmost importance reflecting the integrity and values that I find so vital in a faith-based healthcare. We are fostering a culture that strives to nurture the mind, body and spirit of its patients and our entire community.

The future looks promising, and we have much to do. Adventist Health's commitment to the local community is well-known throughout the organization, and its leaders have shown a strong dedication to listening to and meeting the needs of the community, and so we will continue with what has been set before us.

It is my goal to create an increased awareness within our community for the unique mix of services that we offer – and bring new services not currently available. Our staff is of the highest caliber, and remarkable teamwork among physicians, nurses, ancillary care and other health professionals will continue to advance Lodi Memorial Hospital into one of the best in the region.

In 2016 we will roll out Project Genesis, a massive electronic health records conversion that will allow our patients and team of healthcare professionals to have access to their health history in one place. This year we will also improve the engagement of our physicians, grow our services, create a comprehensive strategic plan for those services and our future building needs, so that we deliver the best care and meet the 2030 state seismic standards.

I invite you to not only experience the transformation with us, but to be an ambassador in the community for Lodi Memorial Hospital. Share your positive stories; make sure your friends and neighbors know they can stay local for care. Working together we can accomplish great things in the care of others.

Blessings to All,

A handwritten signature in blue ink, appearing to read "Daniel Wolcott". The signature is fluid and cursive.

Daniel Wolcott
President/CEO
Lodi Health





Affiliation - the Adventist Effect

On June 1, 2015 Lodi Health completed its affiliation with Adventist Health transitioning from an independent hospital to a member of a healthcare system containing some 20 hospitals in the western states and Hawaii.

For 63 years Lodi Memorial Hospital was able to function as a locally supported non-profit hospital but radical changes in healthcare, government regulations, impacts of the Affordable Care Act and costs of facility upgrades lead the Board of Directors to recognize independence was impossible.

Some 80 other hospitals have joined larger healthcare systems in the last few years, and that

trend will continue as medical care becomes more complex.

So the standard question has become, “How is it going?” The universal answer is, “Excellent.”

Joining a larger system with deep resources, retaining almost all of our loyal employees, adding a faith component to care, updating technology to include electronic health records and building a strategic improvement plan for the near future has resulted in a renewed spirit to deliver the best healthcare in our region.

Becoming a faith-based system has added a new dimension of care for our patients and a new level of compassion from the staff; manifesting Adventist Health’s

mission: Sharing God’s love by providing physical, mental and spiritual healing.

Lodi Health will retain a local board of directors who will make policy for local operations, and the larger tasks of expansion, supply purchasing and payer relations will involve Adventist system-wide input.

The Lodi Memorial Hospital Foundation remains independent with a separate board of directors and will continue our mission of raising funds for Lodi Health as we have for over 35 years.

Donations received will be used locally and continue the legacy of citizen support of our community hospital.

Scholarships lead to doctorate degree

The Foundation believes good students deserve continued support, which is what Kelsey Kieffer received for all six years of her college education. While a senior at St. Mary's High School, Lodi-born Kelsey applied for her first scholarship to attend the highly ranked Creighton University in Omaha, Nebraska. Her energetic personality and performance were impressive, but it was her connection to Lodi that encouraged the Foundation to support her until she received her doctorate.

Kelsey soon selected a career in physical therapy because she realized she wanted to be directly involved with patients. "Helping people recover and restore their normal life after injuries or surgery is my passion," she stated. Kelsey returned to Lodi because it is



home. Her father has worked for Lodi Health for over 30 years, and she was raised in a healthcare environment, knew several doctors and did a clinical rotation in Lodi. LMH was the perfect place for her new skills, and in November 2015, she became a full-time therapist in the Physical Rehabilitation Department. Welcome home, Kelsey Kieffer, DPT.

Benson Tran, RN – Patients matter most



Foundation scholarship recipient Benson Tran, RN, took a break from his busy schedule to chat about what receiving the 2015 scholarship meant to him.

Despite nearly completing a bio-chemistry degree at UCLA and considering dental school, neither would be the path he chose. Benson realized he had to be around patients to feel fulfilled.

His compassion for people was the driving force to become a registered nurse and consider becoming a nurse practitioner.

He stated, "I was not raised in a financially secure environment, but I learned from my mother that it is what you give that matters." He chose nursing because patients need compassionate care and sincere relationships during challenging times. Benson said, "The Foundation scholarship helped my entire family by relieving financial pressure; however, the most impactful part was meeting the Foundation board members who gave of their time for me."

He is living the Foundation's motto, "You make a difference by what you give," and the Lodi Health motto, "Your Care, Our Compassion."

2015 Scholarships Awarded

Each year the Lodi Memorial Hospital Foundation awards scholarships to students in the Lodi service area. In 2015 nearly 100 applications were received. The Scholarship Committee, comprised of Foundation directors and staff and a Lodi Health representative, screen applications to establish finalist interviews. The applicants' quality and resumes are extraordinary and provide encouragement knowing many of them will become leaders of their generation.

Approximately \$12,000 is divided between 10 students each year. Some scholarships are renewed based on merit. Applications are available to current high school or college students and those in the workforce desiring to continue or complete their education. Each year a number of Lodi Health employees apply, and several have been awarded scholarships. 2015 recipients include Lizzy Ramirez, Lodi High School; Madison MacCleod, Liberty Ranch High School; Erica Escalera, Galt High School; Veronica Contreras, St. Mary's High School; Brook Hinders, Liberty Ranch High School; Andrew Barnes, U.C. Santa Barbara; Benson Tran, San Joaquin Delta College; Garrett Hanna, Boise State University; and Alicia Zaplan, nurse, Lodi Memorial Hospital (also received Mullen Scholarship).

The Foundation will increase the scholarship fund to \$15,000 for 2016.

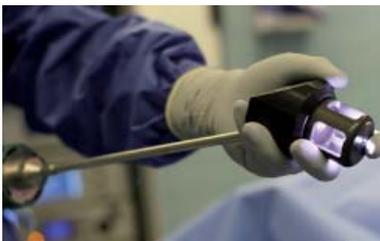


Dr. Fahey preps the DaVinci XI robot for another minimally invasive procedure.

Foundation Funds New Surgical Robot



In September 2015, the Lodi Memorial Hospital Foundation presented a check for \$2,051,329 to Lodi Memorial Hospital CEO Daniel Wolcott for the purchase of the DaVinci Surgical Robot Model Xi. The gift is the largest ever given by the Foundation and represents a commitment to bringing the latest technology to our community. Loyal donor support has provided funds for this investment in this cutting-edge technology which will result in the best care for patients and will build a reputation for Lodi Health as a leader in the region.



The DaVinci Xi will allow new types of surgical procedures including bariatric, colorectal and thoracic surgery that the current DaVinci Si cannot. Lodi Health's success

with the original DaVinci Robot Si has been exceptional, placing the hospital in the top tier nationally, and one of the few hospitals in the area with seven robot-certified surgeons. The collaboration of these seven surgeons, plus other medical staff, including Dr. Fahey, Chief of Surgery, has yielded exceptional results for our patient population.

The Minimally Invasive Surgery (MIS) procedure used by the DaVinci Robot reduces surgery time, shortens the hospital stay and cuts recovery time by as much as 50 percent compared with traditional surgeries. Over 1,000 robot-assisted surgeries have been performed at Lodi Memorial Hospital, and new surgeons are seeking certification to use this impactful technology to improve patient outcomes.



**LODI MEMORIAL HOSPITAL
AUXILIARIES**

- Mission • Alicante
Black Prince • Cornichon
Chenin Blanc • Emperor
Flame Tokay • Ribier
Zinfandel • Sultana*

Last Hospital Auxiliary Retires After 66 Years

The Lodi Memorial Hospital Mission Auxiliary, formed in 1949, retired from service on Nov. 1, 2015. The Mission Auxiliary was the last of ten auxiliaries formed by local volunteers to serve Lodi Memorial Hospital since it began.

The Lodi Memorial Hospital Foundation hosted a farewell luncheon and presented a bronze plaque now installed on the Healing Garden’s Tribute Wall.

Three previous LMH CEOs, Richard Sandford, Joe Harrington and Daniel Wolcott, attended as well, representing nearly 50 of the 66 years of service by the auxiliary.

Originally formed in 1949 with only 20 members, the Mission Auxiliary grew to over 100 members supporting LMH with several thousand hours of volunteer service. President Susan Balogh and Secretary Ginger Appleton were the longest-serving members

with more than 35 years each.

The main auxiliary event was the Valentine Day luncheon. Additionally an annual variety show involving all of the auxiliaries, called the Cut-Ups, raised over \$14,000 (not a small sum in those days).

Volunteers continue to serve both the hospital and the foundation but are now organized through Lodi Health’s Marketing and Community Relations Department.

Website and Facebook Refreshed

2015 was a benchmark year for our Digital Media program. The Foundation’s website (www.lmhfoundation.org) was completely redesigned with several new features, making it an important resource for up-to-date information about Foundation activities and events.

A special addition is the new, convenient Online Donation form and Event Registration form. We are pleased with the quick acceptance and use of the new process as evidenced by numerous donations and registrations received. Not only is it simple for the donor, but it provides accurate and real-time record keeping for the

Foundation thus freeing staff time for new and expanding activities. Please visit the website often to stay informed.

Our Facebook page has proven to be a great addition for those that prefer social media to keep us with the latest happenings. Many of our Facebook postings are brief summaries with links to the website for the full story or photo gallery. Please visit, “Like” and “Share” our page at www.facebook.com/lodimemorialhospitalfoundation, or search for Lodi Memorial Hospital Foundation.

Look for more changes in 2016 as we pursue a YouTube channel for videos currently in production.



**“Like” Us
and
“Share”**



Foundation Directors Honored

You can tell a lot about an organization by the quality of its leaders, and Lodi Memorial Hospital Foundation is no exception.

The Foundation has a lot to be proud of when you consider its leadership. In 2014 our then-Chairman, Randy Snider, was voted Outstanding Citizen of

the Year by the Lodi Chamber of Commerce, and in the same year, Tracy Williams, our current Board Chair, received the Outstanding Volunteer of the Year Award. Both Randy, former Mayor of Lodi, and Tracy, CEO of the Loel Senior Center, have very impressive resumes, and these awards are a testament to their numerous and impactful contributions in multiple

facets of the community.

Once again, in 2015, the Outstanding Citizen award was given to board member Dr. Kenneth Mullen for his years of service to the greater Lodi community. Sherry Cotta and her husband, Joe, received the Chamber of Commerce Agribusiness Award for their contributions to the grape industry in Lodi. Both Dr. Ken, a Lodi Health physician for some 38 years, and Sherry, leader in agriculture, have served on the Foundation board as well as several charities and community efforts over the last several decades.

Good decisions come from good leadership, and the Lodi Memorial Hospital Foundation is blessed with many excellent leaders.



Left to Right: Randy Snider, Tracy Williams, Kenneth Mullen, MD, Sherry Cotta

Foundation Receives Philanthropy Award



The Lodi Memorial Hospital Foundation received the 2015 Philanthropic Organization of the Year award from the Association of Fundraising Professionals. The award was presented at the fifth annual Community Philanthropy Summit held at Hutchins Street Square in Lodi on Nov. 12, 2015.

Diane Vigil, representing the Capital Chapter-San Joaquin Extension of AFP, noted in her presentation that the Lodi Memorial Hospital Foundation was chosen for its commitment to fundraising,

professional ethics, length of service and beneficial impact to Lodi Memorial Hospital and the community at large.

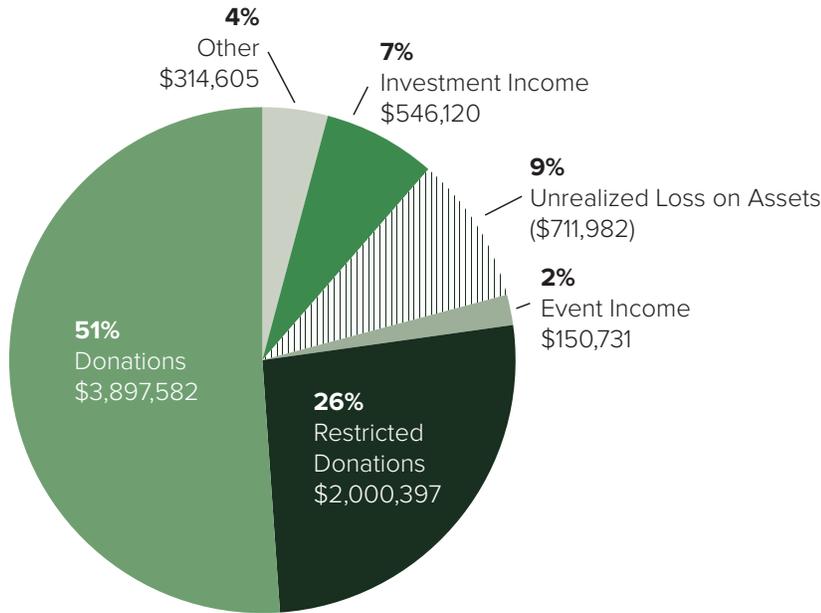
Wayne Craig, President and CEO of the Foundation, accepted the award. "It was a humbling honor to be selected from nearly 200 charities in the area and to be recognized for work done by so many before this time," said Craig.

"The hospital has been donor-supported for over 63 years, and the Foundation has been around for 35 years. We will continue to offer new and expanded opportunities for our loyal donors."

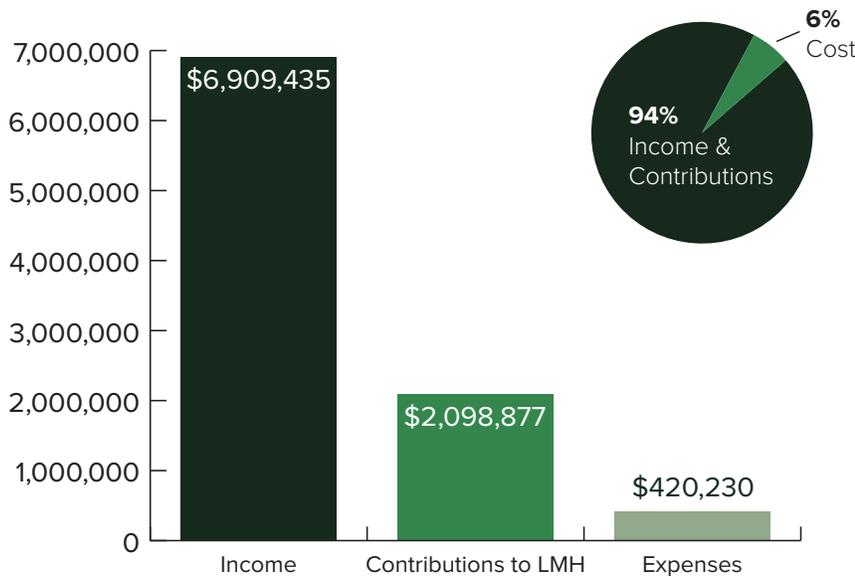
- Wayne Craig

Foundation 2015 Financial Overview

2015 Donations Income \$6,909,435



2015 Expenditures and Donations Distributed \$2,519,107



STATEMENTS OF FINANCIAL POSITION

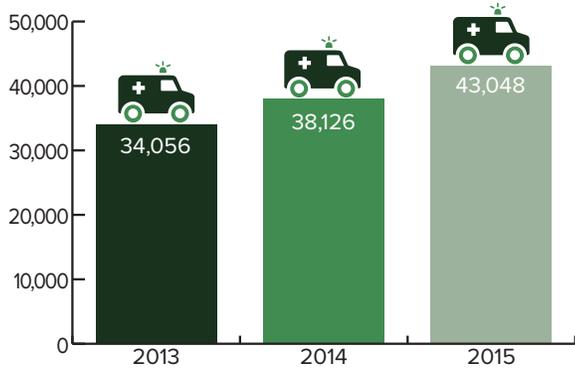
ASSETS	
Cash and Equivalents	\$511,821
Reimbursement Receivable - LMH	11,217
Investments	9,460,789
Insurance Policies - Cash Surrender Value	136,408
Pooled Income Fund	34,417
Assets Held in Charitable Remainder Trusts	684,828
Contributions Receivable from Charitable Gift Annuity	23,652
Property and Equipment (Net)	<u>559,780</u>
TOTAL ASSETS	<u>\$11,422,912</u>

LIABILITIES AND NET ASSETS	
LIABILITIES	
Accounts Payable	\$24,502
Payable to LMH	7,881
Annuities Payable	252,872
Note Payable - F&M Bank	1,917,378
Note Payable - Hunnell Property	<u>130,489</u>
TOTAL LIABILITIES	<u>\$2,333,122</u>

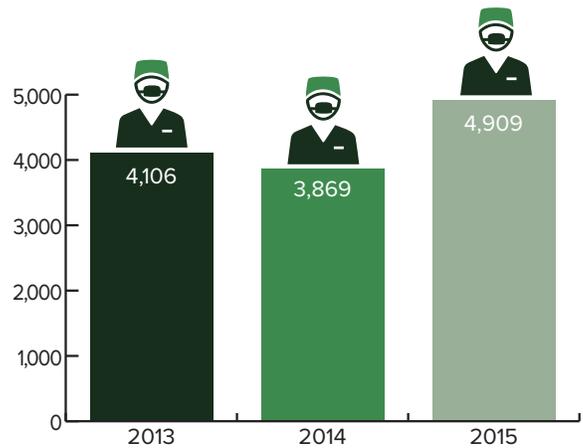
NET ASSETS	
Unrestricted	\$6,502,347
Temporarily Restricted	<u>2,587,443</u>
TOTAL NET ASSETS	<u>\$9,089,790</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$11,442,912</u>

Form 990 is available to view by request at the Foundation office.

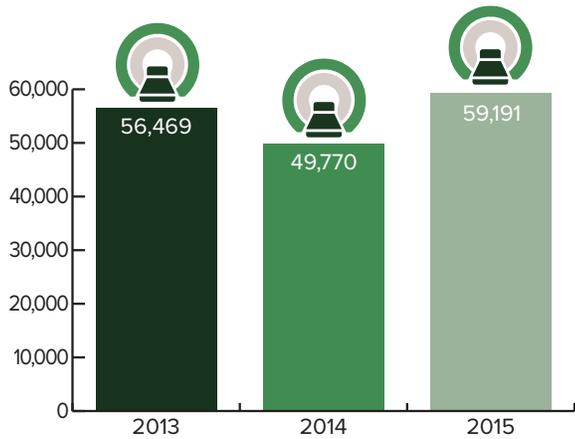
Lodi Health Exceeds Service Record



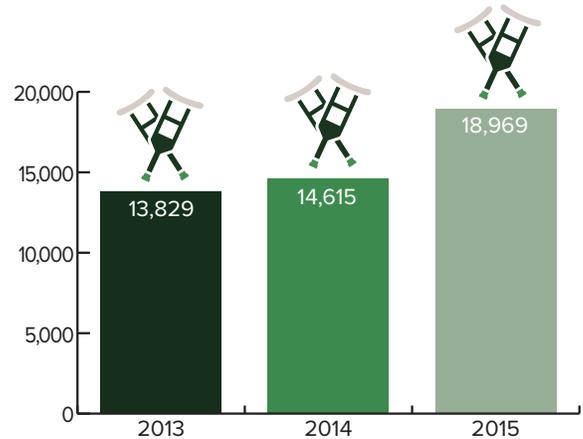
Emergency Room Visits



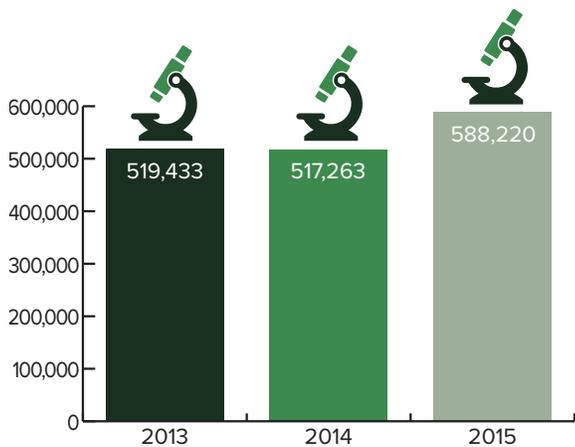
Surgeries



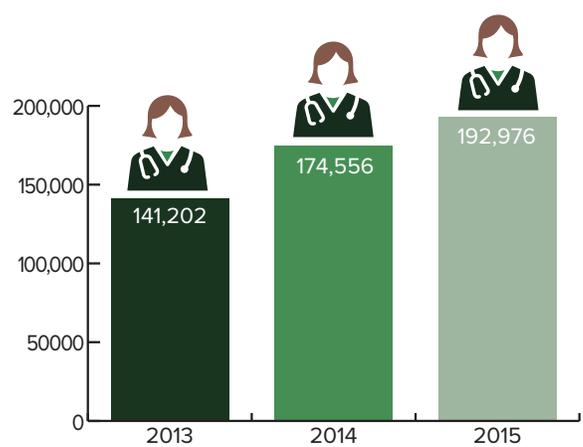
Imaging Procedures and CT Scans



Urgent Care Visits



Lab Tests



All Care Practice Visits

Additional Service Results

- 1,050 newborns
- 54,702 physical therapy treatments
- 50,052 visits to West Fitness
- 13,300 Camp Hutchins visits
- 11,439 home health visits
- 4,324 adult day care visits

“Walk for the Health of It” Exceeds Goals

The 2015 “Walk for the Health of It,” held on Saturday, May 16, exceeded the goals set and was one of the most successful in its 25-year history. Some 1,500 people attended with many representing three generations.

Several elementary schools participated, with over 160 students, teachers and adults from the Joe Serna School and dozens from Reese and Nichols.

Jazzercise Premier Center of Lodi, who have participated in this event for 20 years, warmed up the crowd for the 5K Walk/Run.

Over 1,000 people strolled and ran through the picturesque streets of Lodi, some with a four-legged friend. After the 5K Walk/Run, nearly 50 residents from three skilled nursing facilities began the One-Mile Walk and Roll with the Tokay High School football team pushing them.

Each participant received a red stress ball printed with the 25th anniversary “Walk” logo to memorialize this important milestone. The festival’s events included a mini farmer’s market, health faire with free screenings by Lodi Health staff, healthy snacks, free massages and more.



Join us May 7, 2016!

2015 SPONSORS

Platinum - Dr. Carolyn Fowle, Adventist Health, Sheila Wishek

Gold - McDonald’s of S.J. County, Dennis Morita, CPA, E. & J. Gallo Winery, Diede Construction, Inc.

Silver - Lincoln Financial Advisors, Fritz & Phyllis Grupe, Vino Farms, LLC, Rhythm & Blueberries

Bronze - Wells Fargo Advisors - Mike Riherd, Gill OBGYN Medical Group, Valley Outdoor Advertising, HERLIFE Magazine, San Joaquin Magazine, Bank of Agriculture & Commerce, Delta Radiology Medical Group, Inc., Swinerton Builders, Miller Packing Company, Pacific Coast Producers





Summerfest is a Success

Annual food and wine festival offers Woodbridge wines paired with edible delights from local restaurants.

Summerfest 2015 was the most successful in its 31-year history. Seventeen restaurants, including three new ones, served delicious dishes paired with excellent Woodbridge by Robert Mondavi wines. Music from the Stephanie D. Trio band filled the summer evening.

New to the event this year was the opportunity to sponsor

some of the art exhibited at Lodi Memorial Hospital and a display of eight rare and vintage automobiles.

Thanks to all of our sponsors who support this event and to our loyal donors who have made this a “must-attend” event each year. The proceeds will help expand program support and purchase of equipment for the hospital.

2015 SPONSORS

Platinum – Dr. Carolyn M. Fowle, Mr. & Mrs. Cortopassi

Gold – Cen-Cal Fire Systems, Diede Construction, Morpheus Anesthesia, Inc.

Silver – Ben Schaffer Cancer Institute, Delta Radiology Medical Group, Vino Farms, LLC

Bronze – Carol Crete, F&M Bank, Joe & Joline Harrington, Kurt Kautz, Fred Krause, Lincoln Financial Advisors - Peter Morris, Dr. Kenneth Mullen, Dr. AnnieMarie Santos, Randy Snider

Partner – Dr. & Mrs. Fred Bunch, Mark and Jan Chandler, Joe & Sherry Cotta, Kevin Knutson, Jeremy Lenser, Lodi Assoc. of Realtors, Betty Williams, Dr. Thomas & Meg McKenzie, Nancy Watts

Dr. Russell B. Steele Memorial Golf Tournament

The Dr. Russell B. Steele Memorial Golf Tournament was held September 14 at Woodbridge Golf and Country Club.

Over 100 golfers competed for various awards and were treated to an excellent lunch where some 50 gift baskets were raffled. Many of the baskets were assembled and donated by departments and employees of Lodi Health.

Additionally, former hospital CEO, Joe Harrington, acted as auctioneer for items that included several trips,

golf excursions and special dinners.

“This is a great event for the Foundation, allowing us to raise funds for the Dr. Walter E. Reiss Outreach Clinic and support programs and equipment needs of Lodi Memorial Hospital,” stated Carolyn Hoff, Event Coordinator.

“This would not be possible without the support of our sponsors.”



Save the Date - Sept. 12, 2016



2015 SPONSORS

Gold - Diede Construction, Inc., NorCal Ambulance, Cen-Cal Fire Systems, Inc., Morpheus Anesthesia, Inc., Team Health

Silver - Quest Technology Management, BAC Community Bank, American Chiller Service, Inc., F&M Bank, Fairmont Rehabilitation Hospital, Lincoln Square Post Acute Care, Medline Industries, Inc.

Bronze - Ulla Steele & Bill Baker, Henderson Construction Consulting, Pepsi, Lodi Health, Wulff Capital Management, Morgan Stanley, Rash Curtis & Associates

Brass - Dr. Kenneth & Nancy Mullen, Peter Morris - Lincoln Financial, HY Architects, Summit Roofing Services, Dr. Tom McKenzie - Lodi Orthopedics, Sedgwick, LLP



Tribute Wall Redesigned

The Tribute Wall in the peaceful Lodi Memorial Hospital Healing Garden was redesigned in 2015.

The etched granite tiles were replaced by permanent bronze plaques with raised lettering and a black background. The new plaques are placed in an alternating pattern to reveal the granite background.

A more accessible walk and patio have been installed, and a new bench was placed by the wall for peaceful viewing. New lights illuminate the wall at night and provide a dramatic view into the courtyard. This new

design makes the tributes more impactful and illuminates those who have made a difference in our lives.

Plaques are available in two sizes, starting at \$650 for the 6" x 6" plaque, and \$5,000 for the larger 12" x 12" plaques.

To honor a special person or make a statement to be viewed by visitors, please go to: www.lmhfoundation.org/memorial-wall or call (209) 339-7833.

Acorns to Oaks Society

The Acorns to Oaks Society is the legacy group of Lodi Memorial Hospital Foundation donors, created to recognize those who have included Lodi Memorial Hospital Foundation in their estate plans.

Membership in Acorns to Oaks is not based upon economic levels, but solely upon a commitment that a gift will be received when the donor's estate is settled.

These commitments and resulting bequests are vital to the future of the Lodi Memorial Hospital Foundation and serve as an example to others that our mission is an

important part of enhancing healthcare in our community.

As you will read elsewhere in this report, Lodi Memorial Hospital Foundation now provides complimentary estate planning services from a nationally recognized firm.

Please contact our office for more details on joining the Acorns to Oaks Society, (209) 339-7833.



MEMBERS

- David & Linda Beadles
- Dr. C. Robert Breckenridge
- Esther Cox
- Amelia Ernst
- Dr. Carolyn Fowle
- Joe & Beth Handel
- Joe Harrington
- Tom & Lynne Mantz
- Christian & Nancy Phillips
- Sally Diekman Ryan

2015 LIFETIME ANNUAL GIVING CIRCLE

- | | |
|----------------------|----------------------------|
| Nancy Ehlers | Dr. Kenneth & Nancy Mullen |
| Steve Fetzer | Steven & Laura Nickel |
| Jack & Delores Fiori | Rita Rogero |
| Dr. Carolyn Fowle | Mike & Rebecca Sanders |
| Curtis Lee | Jean Schultz |
| Ruth Melhaff | Carol Williams |
| Gwinnett Mitchell | |
| Kenneth & Patsy Mori | |

Lifetime Annual Giving Circle

The Lifetime Annual Giving Circle is a donor opportunity to make recurring annual gifts to Lodi Memorial Hospital Foundation. Annual gifts of any size allow the Foundation to reliably plan program support and equipment funding throughout the year and to assure that funds will be available for specialized equipment purchases that require shorter lead times.

There are various giving opportunities, but the Lifetime Annual Giving Circle is for loyal donors who want to commit to annual gifts knowing that each dollar given to healthcare impacts everyone in the community and those needs are ever present.

Lifetime Annual Giving Circle members are acknowledged in print and social media throughout the year.

If you are interested in joining this important class of donors, please contact the Foundation office or go to: www.lmhfoundation.org/lifetimeannualgivingcircle.



The Beadles family gather around their plaque on the Tribute Wall after including LMHF in their estate plan leaving an example for future generations

Estate Planning Service Available

What happens when you are gone? This is a question each of us should be asking ourselves no matter our age. The best way to provide for your family and support charities you believe impact your community is to plan well. Most of us are, shall we say, not exactly on top of our game when it comes to legacy planning.

Fortunately, the Lodi Memorial Hospital Foundation has a simple and easy solution. The Foundation has retained Thompson and Associates, a respected national leader in estate planning, to provide complimentary estate planning design services to our friends in the community.

The process is very simple, beginning with a private introductory meeting with our

estate planning consultant. Should you choose to go through the planning process, monthly confidential sessions will focus on a review of your current will and estate plan or creation of a new plan that reflects your values and legacy.

There is no obligation to make a donation to the Foundation or include the Foundation in your legacy plan unless you so desire; however, the Foundation believes that our entire community will benefit from families that have a succession plan that reflects their commitment to the community.

Learn how to pass more to your family, support those charities you believe in and understand the tax benefits of a well-conceived plan. For more information please contact Wayne Craig at (209) 339-7630.

OUR MISSION

The mission of the Lodi Memorial Hospital Foundation is to advance philanthropy through a variety of giving techniques, which will enable Lodi Memorial Hospital to provide the best health care services available to Northern San Joaquin County and to create a sustainable relationship between the donor and Lodi Memorial Hospital Foundation.



Lodi Memorial Hospital Foundation was formed in 1980 to support Lodi Memorial Hospital programs and services.



New Art Sponsors

At Summerfest 2105, artwork from the hospital was displayed for sponsorship, and, gratefully, six pieces were sponsored. John and Cara Bender, pictured above, sponsored a painting by Janette Jones entitled “New Beginnings.” Thank you to our donors for supporting a program that not only beautifies the hallways of the hospital but also provides a tranquil environment for patients, visitors and staff.



Donor Testimonials

“Dear Board Members,

Recently, I went to Lodi Memorial “Emergency” to seek help with my cardiac problems. Words cannot describe the gratitude I felt for the kindness, prompt attention and treatment that I received. From the receiving desk to the bed, I was given every courtesy and help to ease my condition. Jennifer Williams, RN, took time to explain my condition and thus made it not so terrifying. This information helps me cope. Enclosed is a check of \$1,000 for the Foundation. Please extend my gratitude for the efficiency and kindness of the personnel to all concerned.

Sincerely,

Pat Langhoff”

“In my recent experience as a patient proved for me the exceptional value Lodi Memorial Hospital provides to Lodi and surrounding communities. From the emergency room, to admission, to discharge; at each step of the journey I marveled at, and was thankful for, the competent medical professionals, each in their specific role, supporting me through this medical emergency with care and compassion. The physicians, hospitalists and specialists directing my care gave me a real sense of trust, safety and security. Each member of the nursing staff in ER and 4-South was supportive and so competent.

Thank you!

Nancy Watts”

Golf Club Donates

Kevin Wolf, Men’s Group leader and Ernie Micelli, club manager of the Woodbridge Golf & Country Club, presented a check to the Foundation for the second year in a row to support cancer treatment. The group collects funds from its membership to support organizations in the community that deal with cancer and cancer victims. These funds will be used in the hospital Palliative Care Program in which a number of seniors battle various forms of life-shortening cancer. Thank you to all of the Men’s Group members for their support.



The Mullen Society

Formed in 2008, the Mullen Society was named for Robert Mullen, one of the original community members who made the dream of a hospital in Lodi a reality. He served on the Lodi Memorial Hospital Foundation Board for 20 years, 12 of which he was president.

To join the Mullen Society, one must donate a gift in the amount of \$10,000. Gifts can be cash, pledges, gift annuities or stocks and accrual of donations over a period of time.

Below is the ever-growing list of members. With the support of these loyal donors, the Foundation has been able to increase support of larger programs and more costly equipment in fulfilling our mission of providing the best healthcare possible to our community. Members are prominently recognized on the Mullen Society Wall in the hospital lobby.



American Medical Response West
Ruth Atkins
Sandy & Jud Atwater
Bank of Agriculture & Commerce
Bank of America
Bank of Stockton
Bank of the West
Troy & Renee Beckman
Ben Schaffer Cancer Institute
Eva Benson Buck Charitable Trust
Eda Biagi
Leonard Bianchi
Ron Bianchi
Dorothy & Bill Biddick
Bingham, McCutcheon, LLP
Walter Blohm
Blue Shield of California
Harvey Boyer
Dr. Robert Breckenridge
Marc Bregman
Hilda Brunk
Marjory & Ralph Burlington
Bruce & Norma Burlington
Calaveras County Property
California Concentrate Co.
California Endowment
California Healthcare Ins./Optima
Martha & Jack Carter
Central Valley Waste Services
Jan & Mark Chandler
William & Charlotte Chase
Christian Trust
Robert Clottu
Gladys Coblenz
Karel and Dan Cole
Dr. John & Therese Connolly
Emery & Nellie Conrad
Patricia Corona
Cortopassi Family Foundation
Joe & Marie Cotta
Esther Nies Cox
Steve & Patrice Crabtree
Michael & Lisa Crete
Bill & Shirley Dauer
Dodie Dayton
Delta Radiology Medical Group, Inc.
Diede Construction
Cecil & Janet Dillon
Tom & Barbara Doucette

F&M Bank
Amy Lucas Farnsworth
Carol Farron
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Delfina Fung
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General Mills
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Gill Obstetrics & Gynecology
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Nancy Stowe Hammond
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Jerry & Rilette Hugo
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Inez Huppert
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Jack Johal
Demetra Johal
Johnson & Johnson
Raymond Karker
Kurt & Sandee Kautz
Kimmel Construction, Inc.
Jeff & Carol Kirst
David & Patty Kirsten
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LANGETWINS Family Winery & Vineyard
Keith & Persis Ledbetter

John & Edyth Ledbetter
Lester Consulting Group
Dr. Andrew & Suzanne Limb
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LMH Foundation, Inc.
LMH Main Auxiliary
LMH/Lodi District CPR Program
Lodi Association of Realtors
Lodi Electric Utility
Lodi Health Home Med-Equip
Lodi Iron Works
Lodi Lions Club
Lodi Memorial Hospital
Lodi News-Sentinel
Lodi Obstetrics & Gynecology
Lodi Outpatient Surgical Center
Lodi Stor-All
Lodi Urological Medical Group
Lodi-Tokay Rotary Club
Dave & Linda Mack
Rudy & Virginia Maggio
Joe & Susan Maley
Diana & Douglas Matthews
Lynn McCarty
McDonald's of San Joaquin County
Dr. Tom & Meg McKenzie
William & Carol Meehleis
Meehleis Modular Buildings, Inc.
Bruce Mettler
Ole & Dorothy Mettler
John & Pat Metz
Michael-David Family Foundation
Marilyn Moore
Debbe Moreno
Dennis & Rosetta Morita, CPA
Robert & Dorothy Mullen
Dr. Kenneth & Nancy Mullen
Jim & Annette Murdaca
Dr. Carol Nakashima
Joan Nakashima
Dr. Roland & Carol Nakata
Virginia Newcomb
L. Niethammer
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Joel & Hazel Osborn
Dr. Lloyd & Doris Owens
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Ronald & Mary Slate
Elizabeth Smith
Randy & Jodie Snider
Gerrard Spencer
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Thelma Stewart
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Vino Farms, Inc.
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Jim Wilson
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Carl Wishek
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Bob Friedberger
Joe Handel

2015 Donors

Lodi Memorial Hospital Foundation is grateful to the following individuals and organizations for their generous support over the past year. It is our great honor to recognize these donors who have made gifts to further our mission of supporting Lodi Health and Lodi Memorial Hospital.

\$4,000,000

Esther Nies Cox

\$2,000,000

Adventist Health

\$50,000 to \$74,999

Bruce Mettler

\$25,000 to \$49,999

Drs. Jasbir & Param Gill

\$10,000 to \$24,999

Carolyn M. Fowle

Sheila Wishek

\$5,000 to \$9,999

Cen-Cal Fire Systems,
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North Star Emergency

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Hy Ton

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LLC

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Office

Please contact the Foundation office for corrections to the records.



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Memorial Hospital
Foundation, Inc.**

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Fax (209) 339-7690
www.lmhfoundation.org

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10 Ways You Can Make a Difference

1 Gifts of Cash - Your tax deductible gifts make a difference in the lives of patients in our community. You can also designate your gift for a particular area of the hospital or program need.

2 Memorials & Tributes - A donation of any size is a thoughtful way to remember special individuals. A monthly ad in the Lodi News-Sentinel acknowledges all gifts received, and the surviving family will be notified of your gift.

3 Tribute Wall Plaque in the Healing Garden - For a permanent, public honor you may purchase a bronze tribute plaque for the Garden Wall. These 6" x 6" bronze plaques provide space to recognize loved ones and a place for healing and remembrance. Information is available online at www.lmhfoundation.org.

4 Lifetime Annual Giving Circle - Join other loyal donors by committing to yearly recurring gifts to support the work of the Foundation. Donor-members are recognized in the annual report and website. Annual giving commitments provide for better planning and regular funding of ongoing programs.

5 Real Estate Donations - A gift of real estate could provide a number of benefits to the donor while offering an important gift to the Lodi Memorial Hospital Foundation. Most real estate has appreciated during ownership and will be subject to Capital Gain taxation, others might have management issues, deferred maintenance or intermittent cash flow. Some properties may no longer serve the purpose for which they were purchased, and others might be difficult for your heirs to manage. If you have property you would like to consider donating please contact our office to discuss the details.

6 Leave a Legacy - Make a difference by what you give. Consider a bequest or planned gift to create a legacy for your family and community. Our office can assist you with personal or financial charitable goals. We retain a planned giving consultant, available at no charge, to manage the complexities of a beneficial planned gift. Donors will become members of the Acorns to Oaks legacy society, recognized in annual publications.

7 Charitable Trusts - A variety of trusts can strengthen your financial future and

support the Foundation. Many trust programs include significant tax advantages and generate income immediately for the donor, family members or our Foundation. Our planned giving advisor is available at no charge to help navigate the complex rules that govern these instruments.

8 Insurance Policies - Life insurance provides an attractive vehicle for contributing future funds with modest annual premiums. Many donors include at least one insurance policy in their charitable giving plan to the Foundation.

9 Attend or Sponsor an Event - Mark your calendar to attend one of our exciting Lodi Memorial Hospital Foundation events that benefit Lodi Health. By purchasing tickets, sponsoring an event, or putting together a golf foursome, you'll not only be sharing your generosity but have the opportunity to learn about the programs that impact healthcare in our community.

10 Volunteer - With three major annual events and a large volume of work, we need and use volunteers throughout the year. Please contact our office to discuss opportunities.